

PROCEEDINGS
of the
NATIONAL ATHLETIC TRAINERS ASSOCIATION

Board of Directors

June 5, 1975
Disneyland Hotel
Anaheim, California

ERNEST W. BUSCH & ASSOCIATES

STENOTYPE REPORTERS

Abridged and Verbatim Records

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TABLE OF CONTENTS

	P a g e
AHPER -----	227
AMA Report of Committee on Medical Aspects of Sports -----	241
American Academy of Pediatrics -----	230
American College Health Association -----	232
American College of Sports Medicine -----	237;380
APTA -----	244
Audio Visual Adis Committee -----	17
Berkshire Sports Medicine Institute -----	320
California Education Workshop -----	295
Calvert, Robert - Letter to HEW -----	354
Certification Committee -----	19;164; 473
Budget Request -----	19;167
Charles Crandell -----	208
Decentralization of Application Processing -----	23
Examination Sites -----	166
Procedures for Certification -----	6;20; 166;196
Reproduction of Examination Sites -----	22
Special Cases -----	209
Therapist Supervision -----	204
Convention Committee -----	71;522; 540
Convention Bulletin -----	71
Future Sites -----	76;157; 272;522;540
Future Dates -----	367

TABLE OF CONTENTS

	P a g e
Corrective Therapy -----	240
Directors Expenses to Board Meetings -----	354
Division for Girls and Womens Sports -----	248
Drug Education Committee -----	24
Ethics Committee -----	435
Code -----	435
Appointment of Dick Welte -----	464
Distribution of Constitution, Bylaws and Code to Members -----	469
Executive Director, appointment of -----	210
Exhibits Manager -----	269
Grants and Scholarships Committee -----	25;473
Budget Request -----	42;492
Honors Luncheon -----	473
Minority Scholarships -----	35;491
Robert Gunn Scholarship Application Form- Scholarship Fund -----	43
Solicitation for Scholarships -----	485
Solicitation for Scholarships -----	484
Hayes, Mr.: Remarks re liability -----	529
Head Tackling Techniques -----	263;276; 298;603
High School Athletic Trainers Retention of Membership -----	595
History and Archives Committee -----	115
Honor Awards Committee -----	119
International Games Committee -----	120;310; 377
Invocation -----	1

TABLE OF CONTENTS

	P a g e
Joint Commission on Competitive Safeguards and Medical Aspects of Sports -----	249
Journal Committee -----	68
Budget -----	69
District Consultants -----	68
Proposed Advertising Rates -----	68
LaRue, letter re state licensure -----	336;348
Liability Insurance -----	261;335
Liaison Representatives, appnt. of -----	373;591
Marshall University, redistricting -----	270
Membership Committee -----	122
NAIA -----	252
NOCSAE -----	253
Headquarters Office in Philadelphia -----	132;214; 604
Physical examinations, annually -----	600
Placement Committee -----	123;505
Policy Statement re Trainers who suture, etal -----	323
President's Letter in Journal -----	321
Professional Education Committee -----	125;214;381
Budget Request -----	425
Continuing Education -----	381
Computer System & Office in Philadelphia -	132;214;604
Five-Year Programs -----	410
Gift Discussion -----	125;434

TABLE OF CONTENTS

	P a g e
Professional Education Committee (cont'd)	
Graduate Programs -----	404
Restructuring of Committee -----	416
Revisitations -----	406
Undergraduate Programs -----	382
Public Relations Committee -----	223
Appointment of Fritz Mazman -----	223;602
Recruitment -----	226
Research and Injury Committee -----	226
Schering Symposium -----	267;336
Treasurer's Report -----	2
U.S. Olympics Committee -----	257
Vice President, election of -----	259
Women in Athletic Training	
Ad Hoc Committee -----	591

THURSDAY EVENING SESSION

June 5, 1975

The Meeting of the Board of Directors of the National Athletic Trainers Association was convened at the Disneyland Hotel, Anaheim, California, at 6:30 o'clock p.m., Mr. Frank George, President, presiding.

The following Directors were present:

Mr. Wesley D. Jordan (District No. 1).

Mr. Richard Malacrae (District No. 2).

Mr. Herman Bunch (District No. 3).

Mr. Robert C. White (District No. 4).

Mr. William Flentje (District No. 5).

Mr. Eddie Lane (District No. 6).

Mr. Warren H. Lee (District No. 7).

Mr. Lewis C. Crowl (District No. 8).

Mr. Eugene Smith (District No. 9).

Mr. Richard Melhart, (District No. 10).

Also present was Mr. Otho Davis, Executive Director.

PRESIDENT GEORGE: Gentlemen, I would like to start our meeting off with a prayer.

Dear Lord, thank you for bringing us together. Please help us make the right decisions. Amen.

Now, the first thing we will have is the Report of the Treasurer.

Do you all have your cards filled out? If you will pass them up, we will collect them up here.

MR. DAVIS: You have the Treasurer's Report as prepared by Mrs. Franklin for us.

Added to that, on the backside, added to the figures she sent to me, was the typed in information of the subtotals on hand from June 1.

Her figures stopped at \$19,052.84. I think she typed in the other \$30,000 and also a figure of \$10,024.80, which would give us a total of \$61,539.89.

This is what the Treasurer's Report reflects as of June 1st.

MR. WHITE: Is that good or bad?

MR. DAVIS: That is a twenty percent increase over last year.

MR. WHITE: At the same given point?

MR. DAVIS: At the same time last year, yes. We have increased our income by twenty percent and on membership the figure is seventeen percent.

I was hoping that what we would have here today would be a letter from our CPA in Philadelphia, who is preparing a formal statement. However, it did not arrive. He was sending it out air mail special delivery and as soon as it gets here, we will make copies of that for you.

PRESIDENT GEORGE: As you can see, the dues consist of the largest income, with the convention next.

MR. DAVIS: In relation to receipts, there was \$4,000 received from the savings account to the checking account. That was transferred sometime prior to the first part of the year when we had no money coming

in, which was prior to the dues notices being sent out. Therefore, that was removed from the savings account and placed in our regular checking account.

Later in the year, however, we transferred \$10,000 after the dues started coming in -- transferred \$10,000 from our regular checking account, which is shown on disbursements, into a United States Treasury Bill and the maturities on the two bills that we have, the two notes, the Realtor Investors and the Treasury Bill -- they will mature at approximately six days apart next month and this will be incorporated into one \$40,000 note instead of two of \$30,000 and \$10,000.

When I made the transfer, I could not combine them at that time because the \$30,000 had already been invested and so we purchased a separate one.

MR. WHITE: Is there any advantage in having one?

MR. DAVIS: Either way they are invested. Once they are invested, however, you have to wait to maturity before you can get it, depending on what the bank can purchase it for at that time.

I have reinvested some as low as thirty days and usually it goes to ninety days. It will go from thirty to ninety days, whatever the market is at the time.

MR. LANE: You said next month?

MR. DAVIS: Yes.

That \$10,000 will mature and then we will incorporate.

PRESIDENT GEORGE: What is this "guest entertainment"?

MR. DAVIS: That would be, for example, part of the entertainment at the Mid-Year Board Meeting or when I have been at a meeting.

MR. MALACRAE: What commission do we get from the mailings? Is that receipts?

MR. DAVIS: We would sell our mailing service, our mailing labels and we would sell a mailing label. That is what that would reflect.

MR. MALACRAE: To whom -- you mean, for example, the American Academy of Pediatricians?

MR. DAVIS: Whoever wants to purchase it, if it is an approved source.

It might be advertisers. For example, during the last month you have received probably three pieces of mail from the Westwood Pharmaceutical Company of Buffalo. They purchased all those mailing labels from us.

PRESIDENT GEORGE: Are there further questions in relation to the Treasurer's Report?

MR. DAVIS: I would like to call your attention to the memorials and disbursements on the back page. This is in lieu of flowers -- where we have received memorials -- where somebody, for example, presented a \$25 or \$50 check or whatever it was, in lieu of flowers. They may have presented flowers to a fund or whatever it happened to be. This was in relation to deceased people.

Also, I am sure that Lindsay will discuss, when he gets here, the certification account but, at the present time, we cannot consider what he is discussing because it is in the bank and has not been spent.

Therefore, what Lindsay is saying in his report, as you have already read, is not a true figure because he is projecting it to be spent during this Convention. However, he will go over that with you later.

Anyway, in relation to the certification account, that is what we now have and this is as of this date.

MR. LANE: What was the lawyer's fee? What was that for, a copyright?

MR. DAVIS: Copyright of the Journal.

PRESIDENT GEORGE: Does anybody have anything else they would like to know about the Treasurer's Report?

MR. LANE: I would make a motion we accept the report.

MR. SMITH: Second the motion.

PRESIDENT GEORGE: It has been moved and seconded that the report of the Treasurer be accepted. Is there further discussion?

If not, all in favor indicate by saying aye; opposed no. The motion is carried and the Treasurer's Report is therefore accepted.

Now, let us go to the Audio-Visual Aids Committee.

Just a moment. Let's skip over to the back, please, Committee Reports -- over on your agenda sheet, which would be item No. 62, which is in the back of your book. This is the third item from the last -- discussion on the 1973 Winter Board of Directors, with action regarding the Professional Education Report.

You have that report and there is a little misunderstanding by Professional Education and it looks like I am involved.

As I interpret that, a motion was made by Mr. George and seconded by Mr. Crowl to accept the report submitted by Mr. Miller for the Professional Education Committee and the action was approved.

Now, my interpretation of this is that we accepted his report as being presented but we did not take action on any recommendations and now, however,

Lindsay seems to think that Section No. 1 should be eliminated -- after January 1, 1977.

Now, we would now like to give you a little bit of history on this.

Lindsay first made the proposal at the June Board Meeting of 1972 that we drop that particular procedure as one of the procedures for certification. This is what we call the Apprenticeship or the Actively Engaged Procedure. It used to be Procedure No. 1 and it is now Procedure No. 3.

Lindsay's Committee made that proposal at the June Meeting and the Board defeated it.

Lindsay made that proposal because the Education Committee more or less talked his committee into doing it. They thought that was the best way for a person to become a Certified Athletic Trainer and at that time, Lindsay's Committee agreed with it.

At the Winter Board Meeting, Bud's Committee made the motion that we drop that. Now, as to what the intent of the Board was, I really don't remember. Whether at the time it was intended we should drop that or whether all we did was accept Bud's report, I cannot honestly say. Let me ask you, Lew, do you have any recollection?

MR. CROWL: None at all.

PRESIDENT GEORGE: Does anybody? How about you, Eddie, you were there, do you remember anything?

MR. LANE: No, I cannot.

PRESIDENT GEORGE: Well, neither Bud nor Lindsay know anything about what the Board intended. Lindsay did not know that had been dropped -- Bud had completely forgotten about it and just by checking through the Board meetings is where I picked it up and called it to their attention.

Now, at this time, the Education Committee

would like for us to drop the "Actively Engaged" Section from Methods to Become Certified. They think that is the weakest way. In other words, how can we tell a kid he has to go through an approved curriculum and that is only when he can become a Certified and yet, on the other hand, we still tell another guy that all he has to do is work as an Athletic Trainer for five years, have a Bachelor of Science and become certified if he passes the test.

Therefore, I think that the Education Committee would like us to drop it. The Certification Committee would like us to keep it and so we have to make a decision -- we have to go back and decide what it is we wanted to do then or whether or not we want to do anything about it now.

Do we want to project five years from now? Do we want to drop that particular method from the procedures for certification?

The Education Committee would like us to drop it and the Certification Committee would like us to keep it.

Do you all understand what that particular method of becoming certified involves? Do you understand it?

Does anyone not understand it?

MR. SMITH: Let me ask you a question on the "Actively Engaged".

Referring to the person that is "actively engaged" as an Athletic Trainer, I thought it had been put in back when certification went in -- unless you were grandfathered in, etc. -- I thought, for example, you had to have so many hours under a certified trainer -- such as a physical therapist two years, apprenticeship, etc.

I thought that was part of the "actively engaged".

PRESIDENT GEORGE: That procedure was always one of the procedures. In fact, it was at one time No. 1 and it is now No. 3.

This is for the guy that goes into high school, serves as a high school athletic trainer and after five years he is eligible to take the examination for certification.

MR. SMITH: However, I thought they had to work under a certified man for so long.

PRESIDENT GEORGE: They don't, not under that particular procedure.

MR. CROWL: That is Section No. 3 now.

PRESIDENT GEORGE: Yes, that is Section No. 3 now. It is in the Procedures and always has been. It has been No. 1 and we revised it last year and made it Section No. 3.

At one time, as Bud states, the Board did intend to drop that. Also, Lindsay said that at one time he did push for that to be dropped but now he would like to keep it.

MR. DAVIS: Wait a minute, that has never been Section No. 1.

MR. CROWL: I don't think so either.

MR. WHITE: Well, it is immaterial.

MR. DAVIS: When you talk about endorsement, you are talking about "approved" or "endorsed" program. That is Section No. 5. You are not talking about Section No. 1.

MR. LANE: That is correct.

MR. DAVIS: Section 1 was never changed.

PRESIDENT GEORGE: In the 1973 Procedure For

Certification, that was Section No. 1.

MR. DAVIS: No.

MR. LANE: I did not think so.

PRESIDENT GEORGE: We change them every year.

MR. WHITE: Are you sure you are not mixing up the "unendorsed"?

PRESIDENT GEORGE: Here (indicating) it is, revised, June, 1972.

MR. LANE: And here is 1974, Frank.

PRESIDENT GEORGE: However, we are talking about this as we changed it. Just about every Board Meeting we change it.

PRESIDENT GEORGE: In 1972, Section 1 was "athletic trainers actively engaged within the profession". That section deals with athletic trainers actively engaged within the profession but not yet certified.

They must have proof of five years athletic training experience beyond that as student athletic trainers on the secondary high school level.

MR. DAVIS: That is in your new Section No. 3.

MR. WHITE: Is this a PS to that or is that the end to it?

PRESIDENT GEORGE: Two passes and examination No. 3 -- proof of graduation -- proof of two years continuous membership and at that time you had to be a member for two years and that was all.

MR. MALACRAE: It is one year now?

PRESIDENT GEORGE: Yes, one year now. This

was, of course, going back to 1972. That at one time was Procedure No. 1.

MR. DAVIS: Therefore, what you need to do is to give us a directive on two years ago.

PRESIDENT GEORGE: I think if we do decide to drop it that it has to be five years from now. I think that if we do decide to drop it, we need to give it a lot of thought, especially if we don't want to drop it.

MR. LANE: Let me ask a question of Otho, and I don't know if you can answer it.

You just mentioned, in relation to the Treasurer's Report, a seventeen percent increase in membership. Where did that come from? Did that come from Section No. 1 people or from Section No. 3?

PRESIDENT GEORGE: I have those figures. That is the largest of the people who flunked the examination.

MR. LANE: I was aware of that. That was Section 3 now -- eighteen percent flunked the examination, overall average. The highest of any section that flunked is this particular section.

Do you understand what I am saying? I am a little dismayed that it is a fairly high percentage of those from our approved schools who flunked.

MR. WHITE: You know, one of the things that points this out is, for example, you said this is the weakest section. Well, there is always going to be a weak section. I don't think we should throw it out because it is, as has been indicated, the weakest section and I don't think you are giving these people anything -- they still have to pass a certification examination and if they are capable of passing the certification examination, then that means they work very hard. Therefore, I don't think we should withhold that possibility.

MR. DAVIS: These individuals might be

strong on the examination but it does not make them a better trainer.

I would believe that you have your approved schools, your approved curriculum, and you probably have less contact hours with the athlete than you do with a non-approved school, where you have maybe only five or six student trainers.

MR. WHITE: I don't know what you just said.

MR. LEE: He says that in an approved school, where you have maybe thirty students, each student has less contact with the athlete.

MR. WHITE: What is the point he is trying to make? That is just a fact.

For example, this person who works five years on his own is doing a good job if he is then able, in turn, to pass the certification examination.

MR. DAVIS: That is right.

PRESIDENT GEORGE: You are speaking for us to keep it?

MR. WHITE: I don't think we should withdraw that possibility. If a person hasn't had the opportunity or did not have the opportunity as an undergraduate -- has a Master's and maybe a Master's plus at this point and he has been assigned as a trainer in a school system and been there for five years and worked like heck on it, if he can pass the examination at the end of five years, then I think we want him. At least I would think so.

MR. LANE: I have a case like that right now.

PRESIDENT GEORGE: This individual doesn't even have to work under a certified trainer, you know.

MR. WHITE: Which, in turn, makes it very

difficult for him to be able to pass the examination, I would think, but if he passes it, then he is a heck of a guy or else our examination isn't any good.

MR. DAVIS: I think we need it.

MR. LANE: I have an individual right now -- well, I don't actually have him as yet but will have him this fall. He is transferring into our District from Louisiana. He has been working as a trainer and it would rule him out.

From what little bit I knew about the man, I think we would be doing that particular person an injustice.

PRESIDENT GEORGE: Well, Lindsay feels we should keep it. The Education Committee feels we should drop it.

MR. CROWL: I have two in my district that I am very familiar with. These were both student trainers of mine and then they went into coaching and because they had received some background in training, they are also serving as the school's trainer, doing a great job.

They come to the meetings, come to the workshops and do all kinds of things. I think they are really probably working harder than a lot of the trainers because they are doing double duty.

PRESIDENT GEORGE: Dick, how about you?

MR. MELHART: Well, I agree with much of what we are saying. I felt they needed to have a chance. If they were good enough to work for five years and then take the test and pass it, then they ought to have that opportunity. However, most of the fellows felt that the professional background they would get just would not be adequate enough. As to whether or not they could pass it, they felt they didn't want it in there.

MR. LANE: For example, a good illustration

of this involves my State of Texas, especially in relation to our Texas Licensing Law.

We do not have any provision like this and there are just some good people that don't have an opportunity in our state. Their interest has gone down as a consequence.

For example, the way our Texas law is worded, we don't have anything like this -- where a guy can get into it. It is not worth it -- it is not good.

PRESIDENT GEORGE: Not good?

MR. LANE: It is not good. We have to have something like this.

PRESIDENT GEORGE: Is there anybody who would like to speak for us dropping this particular section?

Dick, do you want to speak for the Education Committee, for dropping this?

MR. MELHART: No.

PRESIDENT GEORGE: I did not feel that way.

MR. MALACRAE: I think the biggest thing probably was the fact that the person probably would not work around a certified trainer.

MR. CROWL: Let me ask this -- how many individuals do we have to have that come in that way?

PRESIDENT GEORGE: I will look it up for you.

MR. SMITH: If they become certified, someplace, can they get into the Texas Licensure then or what?

MR. LANE: They never can. They cannot get a Texas license.

MR. SMITH: Even if they are certified?

MR. LANE: Even if they have certification in the NATA -- they just cannot get a Texas license.

MR. CROWL: Why can't they have?

MR. LANE: They don't fill the requirements.

For example, first of all, let's take an instate person. He has to graduate from an approved curriculum of the State of Texas. They have to serve an equivalent number of hours -- 1800 hours or three years. They have to pass the test or, if they have been working out of the state, they can come in and then they can take that test and then they get a Texas license.

MR. WHITE: What test?

MR. LANE: The Texas license test.

MR. SMITH: What if the individual is certified and then comes into the State of Texas?

MR. WHITE: There is nothing automatic.

MR. LANE: Then he would have an opportunity that way.

MR. CROWL: He could take the examination?

MR. LANE: When I stated that earlier, I was referring to people within the State of Texas.

MR. SMITH: A certified person coming into the State of Texas still has to take the test?

MR. LANE: Right.

If you came back right now to work as an athletic trainer, you would have to be approved by the Texas Board of Athletic Trainers to take the test, take the test and pass it before you would get a Texas license.

That is what happened to Bobby Gunn. He left the state during the time the law went into effect

and when he came back to the Oilers, he had to take the test.

MR. WHITE: I have one other question.

I think the answer to your question is about twenty percent of those but I am not really sure.

I think also another answer is that of those that take it, about twenty-one percent fail.

MR. CROWL: About twenty-five percent of all who take the examination come back for Section 3. I did not think there would be that many.

PRESIDENT GEORGE: That was up at Atlanta. I don't know if there would be more or less now.

MR. LANE: Seventy-nine passed?

PRESIDENT GEORGE: Right. That is pretty good. However, I think that when Lindsay comes in, we will know the answer to that.

MR. LANE: How does that compare with the people under Section No. 1?

PRESIDENT GEORGE: Section No. 1 now?

MR. LANE: Yes.

PRESIDENT GEORGE: I don't know.

MR. LANE: How many of them pass and fail?

MR. LEE: I believe Lindsay has all that material.

PRESIDENT GEORGE: Who?

MR. LEE: I believe that Lindsay has a statistical analysis.

PRESIDENT GEORGE: I am looking for the most

recent statistical analysis. I think when Lindsay comes in we can ask him those questions.

MR. LEE: Frank, we had it at the March meeting here -- the latest up through June of last year. Here (indicating) is the sheet right here. Eighty-five percent passed the test and then, in relation to Section No. 3, twenty-two last year took the test and three failed.

In relation to the "actively engaged", and that is Section No. 1, twenty-one took it and two failed. The ratio is about the same.

MR. CROWL: Yes, the ratio is about the same.

Also, in relationship to the apprenticeship, eight failed. There were some forty-six that took that.

MR. WHITE: That is fifteen percent. As a matter of fact, they are all fifteen percent.

MR. CROWL: That is correct.

PRESIDENT GEORGE: This is like in connection with one examination.

MR. LEE: That is June, 1974. That was the big one that was given. There were a lot of people involved.

MR. CROWL: Also, in relation to Section No. 4, none failed.

MR. LANE: I would say that we should keep it. Do we need a motion?

MR. DAVIS: Yes, I believe it would clarify it and bring it up to date.

PRESIDENT GEORGE: Would anyone like to make a motion to retain Section 3 of the Procedure for Certification?

MR. WHITE: I would so move.

MR. CROWL: Second the motion.

PRESIDENT GEORGE: You have before you the motion and the second to retain Section 3 of the Procedure for Certification. Is there any further discussion?

If not, all in favor indicate by saying aye; opposed no. The motion is unanimously carried.

Let me add we are just keeping it as it is. The motion was carried by a vote of ten to nothing.

All right, we will next proceed to the report of the Audio-Visual Aids Committee.

I think we all received this in the mail quite a while ago.

They would like to drop Standiford from the Committee because he has not been to an NATA meeting for a couple of years. Also, they would like to add a couple of names and then he would like to have a budget appropriation of \$500.

His current projects are the updating of the bibliography of films, slide packages, etc. Bob Burkhardt is in charge of doing this. They are pretty near complete on the bibliography of reference materials.

As you know, if you have not seen the Journal, Schering has put their symposium in this year's Journal and they paid for it. This was all of last year's convention symposium and, as I say, they paid for that to be put into the Journal. Therefore, that was pretty nice.

Now, with those few comments, would anybody like to have any discussion in regard to the Audio-Visual Aids Committee Report or in relation to what is going on concerning this particular committee?

MR. DAVIS: By the way, the Schering slides are ready. We have them here and they will be at the Schering Booth. You can stop there and look at them or we might be able to get a projector and you can look at them in here. That is also from last year's symposium.

MR. LEE: Are they willing to sell those?

MR. DAVIS: Yes.

MR. LEE: How much will they cost?

MR. DAVIS: Let me tell you exactly tomorrow. I believe it is some \$7 or \$8. I am not sure. However, I will pass these around. This is a little brochure that goes with the slide.

MR. CROWL: According to their financial report, this Committee only spent \$30 last year, is that correct?

MR. DAVIS: Yes.

PRESIDENT GEORGE: They were not very active from the Winter Meeting to this Meeting. Also, he gives reasons as to why they were not -- because of moving and then this one individual wasn't doing too much of anything and so he would like to reorganize the committee and thinks he can get something going.

Therefore, the first thing we need is a motion to drop Staniford from the Committee. Would anybody choose to make that motion?

MR. LANE: Perhaps we can get all three by my making a motion, which I will do at this time, that we accept the report of the Audio-Visual Aids Committee and approve the budget.

MR. WHITE: Do we need to name the female athletic trainer?

MR. DAVIS: No.

PRESIDENT GEORGE: All we do is name the Committee Chairman and then make approvals of his recommendations.

MR. WHITE: I asked that because he indicates he wants a certified female.

MR. DAVIS: We merely accept his report and approve his recommendations.

PRESIDENT GEORGE: How about the budget request?

MR. LANE: Accept the report and approve the recommendations. That will be my motion.

PRESIDENT GEORGE: Is there a second?

MR. FLENTJE: I will second the motion.

PRESIDENT GEORGE: We have a motion before us to accept the report and approve the recommendations. It has been seconded. Is there further discussion?

If not, all in favor indicate by saying aye; opposed no. The motion is carried.

Now, with regard to the Report of the Certification Committee, that will be presented tomorrow morning at nine o'clock.

Now, is there anything anyone would like to discuss in relation to certification before Lindsay comes in here?

MR. DAVIS: On page 3, for example, he is asking for \$200 as a budget request. On page 4 he is asking for \$1,410 for the budget. He is also asking for \$1,000 for 1976-1977.

He discusses a Mid-Year Meeting in lieu of funding and \$500 for general funds.

He also has his letters from the Professional Examination Service.

You have received the addendums to his report.

PRESIDENT GEORGE: Is there any discussion?

MR. WHITE: I would make a comment that every request he makes he justifies and it seems to me he has the best and most complete report of anything we have yet seen.

MR. DAVIS: On your revised copy -- the March 1975 procedure for certification, Section 5, there is one question I have there which is incorrect. He says that any member who has passed an adequate training course and presents evidence of successful completion of the NATA approved workshop for credit or is showing satisfactory progress in NATA approved training and education, this is satisfactory progress for a state teaching license. This is in relation to the procedure for certification, page 2. He said that on that basis, the individual may be endorsed as a secondary school athletic trainer.

Now, I question there what the Board certified approved equivalent is.

PRESIDENT GEORGE: Are you talking about a state teaching license and then jumping into a certified Board approved equivalence?

Now, I talked to Lindsay about that and he said nobody has yet ever applied for Board equivalency but his Board took it to mean people like maybe the school nurse -- someone who did not have a teaching certificate -- was working full time in the school -- meeting the qualifications to be an athletic trainer.

However, other than a school nurse, he could not give me any specific person as to who might apply other than to say this may be someone in the school who did not have a teaching certificate.

Now, someone else I could think of was if the school department has a physical therapist on the staff who did not have a teaching certificate. However,

Lindsay did not mention that.

There is now one in Rhode Island who is working for a school department and would like to become involved in athletic training.

MR. LEE: Where did that creep into that?

MR. LANE: Is this in lieu of the state teacher license?

MR. DAVIS: We don't know. That was put in on us in March.

MR. LANE: I can, of course, see a teacher's aide.

MR. DAVIS: I can see a lot of things out of that.

MR. CROWL: Maybe we should ask him about that tomorrow.

MR. DAVIS: Yes.

MR. MALACRAE: I became aware of something like that. New Jersey reported a case in New Jersey, for example, where the friend of the Superintendent of Schools has been volunteering his services for a number of years as an athletic trainer to the school district and he has been acting as their athletic trainer but somehow a conflict arose between some political forces and they forced the Superintendent to get the guy out and, as a consequence, the Commissioner of Education ruled that nobody without a valid teaching certificate in athletic training could do this.

They are putting the trainer in back of the coach and this is an interpretation of law. This is something we are going to have to watch closely within the next couple of months.

We just became aware of this and the concern was here because the individual did not have a valid

teaching certificate.

MR. SMITH: He does not have a teaching certificate?

MR. MALACRAE: No, he does not have.

MR. DAVIS: Does he have a degree?

MR. MALACRAE: I don't know whether he has a degree or not.

PRESIDENT GEORGE: I think he has an APT Grandfather Clause type.

MR. DAVIS: When did we make it mandatory for degrees in New Jersey, do you know, Dick, for the PT?

MR. MALACRAE: For the PT? Do you mean for the graduate of the CD Program and the whole bit?

MR. DAVIS: Yes, or can you still go to Trenton and apply for a LPT and all of that?

MR. MALACRAE: No, no. They tightened up so much that, as a matter of fact, some people are having a very difficult time coming and transferring from one state to another, people who are already qualified and ready to serve. I am going to throw out a date of 1962 or something like that, when New Jersey started qualifying the PT's.

PRESIDENT GEORGE: There is something else in connection with Lindsay's Report and that is that he has that letter that he has asked the certification candidates to sign which, in the third paragraph, states, "The NATA Ethics Committee has determined it is unethical to reproduce the written and oral practical questions in any way for the purpose of aiding other certification candidates in passing the examination."

Well, the Board of Directors did that -- the NATA Ethics Committee did not do it. Therefore, we will

have to tell him to change that to the Board of Directors. As a matter of fact, we did that at the last meeting.

MR. LEE: What attachment do you have reference to?

PRESIDENT GEORGE: You don't have that. That is a letter he asked about.

MR. LEE: He sent it to us.

PRESIDENT GEORGE: He did? Well, all right.

MR. DAVIS: The other thing he has here, on page 5 of his report has to do with decentralization of application processing as directed by the Board of Directors -- that this has been accomplished. However, the Board of Directors did not direct the Certification Committee or Lindsay to make the change. It was a suggestion but not a direction.

MR. WHITE: Therefore, he can word it "suggested by".

MR. CROWL: You know, we discussed at great length in March about the possibility that he just had more than he could handle and was going to have to step aside. Now, since he has kind of reorganized this, has there been any more talk of this or is he now content to keep ---

PRESIDENT GEORGE: Insofar as I know, he wants to keep it for at least another year.

Along this same line, as you all know, we have lost Bud.

MR. MELHART: Bud indicated to me last week that Lindsay was sounding some dissatisfaction to him.

PRESIDENT GEORGE: I understand he wants to keep it for another year or so. Now, we did talk Bud into staying on for another year and he did.

However, I have not talked to Lindsay any further about it and so we will see.

We are going to have a lot of discussion on that, of course, as to what the Committee Chairman is doing and is it too much and how can we alleviate some of it and that sort of thing. However, we will talk about that later.

Now, let us go to something easy.

MR. LEE: What about Section No. 5 -- are you just going to leave it?

MR. DAVIS: We will discuss it tomorrow.

PRESIDENT GEORGE: Let us go to the Report of the Drug Education Committee. That is the next item.

Now, with regard to that Committee, there is no pertinent information regarding drug education that needs to be discussed at the June 1975 meeting. This is what I have been informed about. He just wants me to say hello to everybody and thanks for the "No Smoking".

Now, is there any discussion in relation to drug education?

MR. CROWL: Except we have two smokers in the room. When does this go into effect?

MR. LANE: At the Clinical Session -- that is right, the Clinical Session.

PRESIDENT GEORGE: Is there any discussion with regard to the Drug Education Committee? If not, I will entertain a motion that we accept the report.

MR. LANE: I will make the motion that we accept the report of the Drug Education Committee.

MR. FLENTJE: Second the motion.

PRESIDENT GEORGE: We have the motion and the

second before us that we accept the report. Is there discussion, further discussion? If not, I will put the question.

...Whereupon, the motion to accept the report was voted upon and declared to be carried...

PRESIDENT GEORGE: Now, with regard to the next item on the agenda, that concerning the Ethics Committee, I have nothing.

Let me ask you, Otho, do you have anything?

MR. DAVIS: I didn't receive a thing but we might later on. Therefore, let us, at least for the moment, skip further consideration of the Ethics Committee.

PRESIDENT GEORGE: With regard to the Grants and Scholarships Committee, should we also wait on that?

MR. DAVIS: He will not be here until Sunday.

PRESIDENT GEORGE: As you know, we discussed at the last Board Meeting, Pinky's request for a number of things. You have since received a letter from George Sullivan and from Lindsay, both of them supporting Pinky's request for an honors luncheon. The Board turned it down.

Now, Otho and I have discussed this and we feel that if the Grants and Scholarships Committee would like to run an honors luncheon at the National Convention and if they would like to accept the responsibility of ticket sales and things like that, through the Convention Committee, but, in other words, if they want to run a luncheon, that we thought we would have the Board discuss it and probably recommend that we approve it.

As you can see, this list of honorees gets longer and longer and it is probably time to honor the scholarship award winners at a separate luncheon than with the twenty-five-year members and the Hall of Fame

people.

MR. DAVIS: You might discuss now or you might want to wait until Wednesday that this year the scholarship award recipients will not be granted time to make a speech. They will be treated no differently than a twenty-five year award recipient. They will be called forward and recognized, their plaque and check will be presented to them and that is it. We will promptly ask them to submit a letter, a thank-you letter that can go into the Journal, with a nice picture of themselves.

MR. FLENTJE: Have all of the recipients been notified?

MR. DAVIS: Yes.

MR. FLENTJE: Are they all going to be here?

MR. DAVIS: I don't know if all of them will be here. I do know that there will be one definitely that will be here and this is the individual that will receive the Robert Gunn Scholarship.

PRESIDENT GEORGE: Do we pay their expenses to come here?

MR. DAVIS: No.

This individual is from Ball State and Ron Century went to the Athletic Director trying to get funds to have the young man sent to the Convention and after two days of dickering around, they would not agree to send him. So Ron got on the telephone and called all the former students who are now in athletic training and some twenty-six of them were called and he asked them to donate \$10 each to send this individual out here and so he is going to be here. Therefore, it is a little token of appreciation from the former students at that school.

Also, there is another thing before we get into a deep discussion on this.

MR. WHITE: Are you still talking about the luncheon?

MR. DAVIS: Yes. Do you want to continue on the luncheon?

MR. WHITE: Well, if we are going to talk about it tomorrow, why bring it up now? I just wonder, however, who they expected to be at the luncheon?

MR. DAVIS: Well, it had been a mini affair. At least my interpretation was that it would be a mini banquet.

I would think it would involve a lot of education, probably, those types of individuals, Boards of Directors, etc.

MR. WHITE: I don't think it is a good idea.

PRESIDENT GEORGE: You don't think the members would support it?

MR. WHITE: No.

MR. MELHART: Particularly because of the luncheon and the banquet.

Looking at the cost of the banquet, for example, it is \$12.50. I am sure, however, the luncheon will not be as much.

PRESIDENT GEORGE: However, this is the third time that Pinky made this request.

MR. MELHART: Maybe you ought to try it out and see what happens.

PRESIDENT GEORGE: I think that if we let his Committee run the show and try to develop one and, of course, we would not underwrite the cost of it -- it would have to be ticket sales and if they can make it a success, fine.

MR. DAVIS: You have to give a guarantee,

however, when you start putting together these types of affairs.

MR. WHITE: Well, I did not mean to bring it up, especially if we are going to be talking about it tomorrow.

MR. DAVIS: The reason I mentioned it was to let you see how smooth or the length of time that our banquet goes without these lengthy presentations by students -- merely their thank-you notes, etc.

MR. WHITE: Okay.

MR. LANE: I like George Sullivan's idea, especially if we have to have one. That was the notation I made in relation to the letter.

PRESIDENT GEORGE: What was that?

MR. LANE: In George's letter of April 15th to you, Frank, his ~~third~~ paragraph, he felt that a luncheon with the Board of Directors would seem more personal to them and they, in turn, would feel more like a personal endorsement of their accomplishments.

My comment which I wrote upon the receipt of that letter is that I liked the idea if we must honor these youngsters in 1976 -- in other words, have the honor read, College Trainer and Board of Directors and Pinky. I don't see where we can fit in another luncheon or another banquet into this schedule of the National Convention.

I would think a possible solution to it might be to let the districts use this as a source maybe for a banquet at their own annual meeting. That is certainly where the youngsters are known, moreso than on a nationwide basis.

It might be a possible solution to have them have a banquet at the district level rather than at the National level, or it could be put on the district agenda for their Annual Meeting a lot easier than we can

put it on the agenda for the National Meeting.

MR. JORDAN: Am I correct in assuming that this year we are going to change the format of the banquet?

Isn't that what you said?

MR. DAVIS: Changing from a Monday night to a Tuesday night.

MR. JORDAN: We are also changing it so that there will be no acceptance speeches?

MR. DAVIS: Only by these people. The students will not make a speech. All acceptance speeches will be by the honorary members and the Hall of Fame.

MR. JORDAN: So would we be out of line by perhaps taking this until we see what the reception is from the people who attend this year?

MR. DAVIS: That will not be out of line.

MR. JORDAN: It is something we could bring up, let us say, at the Mid-Winter Meeting next year? I would hate to put off Pinky but we don't know how this is going to work out this year.

MR. WHITE: We can at least talk about it on Wednesday after the banquet.

MR. JORDAN: That is true.

PRESIDENT GEORGE: Let's do some more of his report then.

He is looking for a voluntary pledge of a dollar a month to be given to the Scholarship Fund by the Members of the Association. He would like to have a clip-out form in the Journal.

Are there any comments on that?

MR. FLENTJE: It sounds like an income tax report to me -- for example, check box number one if you want a dollar taken out of your taxes.

PRESIDENT GEORGE: Except this way you have to send in a dollar with it. That is on item No. 2.

Item No. 1 does not need any Board action. Item No. 2-A does.

Now, let me ask you, does anybody think that is a good idea?

MR. FLENTJE: What kind of cost and paperwork and things of that sort would be involved? Is it going to involve more than it is worth?

PRESIDENT GEORGE: Well, what does a quarter page in the Journal cost, Otho, black and white?

MR. DAVIS: I don't think that is what Bill is talking about. I don't think it is clerical.

MR. FLENTJE: Somebody has to record it and all of that sort of thing.

PRESIDENT GEORGE: Would that money be sent to Pinky?

MR. DAVIS: Well, it doesn't matter where it goes -- it is still clerical.

MR. FLENTJE: However, somebody has to handle it regardless of where it goes.

MR. JORDAN: Is there a requirement now or an opportunity for people to contribute?

MR. FLENTJE: An opportunity?

MR. DAVIS: Just an opportunity.

PRESIDENT GEORGE: How about if in the National dues if we make it voluntary -- put in a section

on the dues notification this next year. Therefore, when that goes out, it will be included in the dues notification. You can just add another box indicating that if they want to contribute to the NATA Scholarship Fund, to please check that box and include as much as you want and send it in with their other money. How does that sound?

Does that sound good, bad or indifferent?

MR. WHITE: It sounds good to me.

MR. SMITH: Better than the Journal.

MR. FLENTJE: It sounds better.

MR. MALACRAE: It is going to be a twelve-dollar shot right off the bat. That is going to turn a lot of people off.

MR. LEE: No, it is not, because you can give what you desire.

PRESIDENT GEORGE: Give whatever you want, be it \$1, \$2 or any other amount.

MR. CROWL: Would it be possible for somebody to do that in somebody's name?

Just say, for example, we have a friend who is a trainer and we want to contribute?

MR. WHITE: You can do that to the Committee.

MR. CROWL: In other words, if you so decided, you could send \$20 to the Scholarship Fund in somebody's name?

MR. DAVIS: Sure.

MR. CROWL: In memory of somebody?

PRESIDENT GEORGE: The districts can do that in memory of someone -- that would be a good idea.

MR. CROWL: I think, though, that you might get some type of memorial donation here.

MR. JORDAN: However, doesn't this still create a problem for somebody?

MR. DAVIS: It would be only once instead of twelve times.

MR. WHITE: They would get that in the mail anyway.

MR. JORDAN: Would there be a receipt coming back on this or anything like that?

PRESIDENT GEORGE: Your cancelled check is your receipt, I guess.

MR. LANE: It would be broken down.

PRESIDENT GEORGE: It is all tax deductible anyhow.

MR. LANE: That is true.

MR. JORDAN: Not in my case.

PRESIDENT GEORGE: Why not?

MR. JORDAN: Because the school pays my dues.

PRESIDENT GEORGE: Does the IRS know that?

MR. JORDAN: I am honest, Frank.

PRESIDENT GEORGE: Perhaps you can also have your school pay this.

MR. WHITE: Is Pinky going to be coming in to meet with us?

MR. DAVIS: He won't be here until Sunday.

MR. WHITE: If he is not coming in, then I would make a motion to that effect but if he is, then I would ask him if that would, in lieu of his recommendation, be adequate.

MR. DAVIS: Perhaps you will want to table this and I can talk with him about it.

MR. WHITE: Okay, let's do it that way.

PRESIDENT GEORGE: Will you remember on Wednesday to bring that up again?

MR. DAVIS: Let's table it.

MR. WHITE: Table it and then we will have to come back to it.

If he doesn't come in, I will make the motion. If he does, I will ask him about it.

PRESIDENT GEORGE: I don't think he needs Board approval for mail solicitation of the medical profession, foundations or other organizations.

MR. WHITE: He can solicit anybody he wants.

MR. DAVIS: He can solicit them. However, we should have Board approval or a motion for Pinky to solicit medical professions, foundations and other organizations for major contributions.

MR. LANE: I would like to know a little bit more about this.

From just reading this and knowing him, it sounds like he has definite ideas in mind and so I would like to know what they are.

PRESIDENT GEORGE: We have talked about this before -- what his goal is, etc., which is to reach a large number of people and obtain a large amount of money.

MR. LANE: What I am talking about is, for example, he says up here "include approval of the following programs", and then he has the voluntary pledge, solicitation of the medical profession, solicitation of foundations and everything. I know what he is thinking about but I think this is the first time he has been talking about soliciting from the AMA as an Association. On the other hand, rather than that, is he maybe talking about solicitation from an individual doctor or what?

PRESIDENT GEORGE: Both. I think it involves everybody and anybody.

MR. DAVIS: That is correct.

PRESIDENT GEORGE: He would try to hit everybody he could, including private firms, to raise as much money as he could so that we, in turn, could build up a sufficient principal here in this fund so that we would only operate from the interest accrued.

There is now some \$500 in that fund.

PRESIDENT GEORGE: Otho started this fund last year with \$500 and it has been rather dormant. Pinky would like to get it larger and I might say, at my prodding a little bit also, that I thought it would be a good idea or way for us to not drain our funds of scholarship money, especially if we can get that fund large enough.

Is there further discussion?

You would rather, for example, we did not go outside the Association to try to raise the money?

MR. LANE: I think we need that. I was wondering where he was going and how he was going to do it. Knowing him, of course, he will write a nice letter on his classy stationary and it will look good and he will probably hit up everybody on the Board for something, but I don't know. He has not been specific and we have not asked him to be specific.

PRESIDENT GEORGE: Is there anybody against it?

Is there anybody who thinks this is a bad idea?

If not, how about a motion?

MR. CROWL: I would move we give approval.

MR. LEE: To just items B and C?

MR. CROWL: Just B and C -- to approve item 2-B and 2-C.

MR. LEE: I will second the motion.

PRESIDENT GEORGE: You have before you the motion and the second -- is there further discussion?

If not, I will put the question.

...The motion was voted upon and was declared to be carried...

MR. MALACRAE: Did we table item 2-A?

PRESIDENT GEORGE: Yes.

MR. WHITE: At least until Wednesday.

PRESIDENT GEORGE: Now, in connection with item No. 7, he wants us to reconsider item No. 1 from the March 1975 request, which has to do with scholarships for minorities. That is in your book.

MR. DAVIS: Item No. 3 merely involves the President's Challenge Award.

Item No. 4 concerns Living Memorial Scholarships. This is encouraging other districts to do the same as District No. 4 has done.

Item No. 5 is that he has accumulated some

\$38.76 in interest on the monies in the fund.

What we did here was that we had three scholarships that transferred that money from the General Fund, it was transferred from our NATA Account to the Grants and Scholarships account and they accumulated some \$38 in interest.

MR. WHITE: Do we do that every year?

MR. DAVIS: Yes.

MR. WHITE: Do we have to have action on it every year?

PRESIDENT GEORGE: There is no Board action.

MR. DAVIS: As to transferring that, no.

PRESIDENT GEORGE: That is just for information.

MR. DAVIS: It just lets me know what is going on.

PRESIDENT GEORGE: The next thing we need Board action on is item No. 7. In that he asks us to reconsider items Nos. 1 and 2.

We have tabled item No. 2, which is the luncheon and we should now be discussing item No. 1 from his March 1975 request.

This has to do with minority groups hiring, and of course, this area needs a great deal more encouragement. Minority recruitment has failed because of a definite lack of assistants available to them in athletic training and so the Committee is asking for their permission to inaugurate three undergraduate and professional study programs for minority groups honoring outstanding students from NATA membership who have excelled academically as athletic trainers. These grants could be awarded annually to three high ranking students from colleges or universities who have

participated with distinction in student athletic training programs.

He has suggested a name for the brand, which would be called the National Athletic Trainers Association Freedom Award.

Now, I have talked to him about this and he says he doesn't care what we call it -- that if we do not like the name of "Freedom Award", to call it whatever we'd like. However, the "minority" group, would mean "minority group" -- black, female, Indian, Mexican -- and further, he had some major company willing to donate the \$1500 for the award for these minority groups.

MR. FLENTJE: Each year?

PRESIDENT GEORGE: Each year, yes.

MR. LANE: As I remember, we objected mainly to the Freedom award name.

MR. DAVIS: To the word "freedom".

MR. LANE: In other words, we felt as though there were too many of them.

MR. FLENTJE: The word "Freedom" and also the minority factor. They have just as much access to our other scholarships as anyone else.

MR. DAVIS: Probably more.

MR. FLENTJE: Further, when we start adding all of the minorities together, then we will find ourselves in the minority and so we are eligible.

MR. JORDAN: Is there pressure now being brought by the minority groups to do this?

PRESIDENT GEORGE: On NATA?

MR. JORDAN: On the NATA or on Pinky's Committee?

MR. DAVIS: No.

PRESIDENT GEORGE: Insofar as I know, the answer is no. I believe it revolves around the idea that Pinky had a man who wanted to donate some money. Well, I really don't know but all I do know is that the money is there for minority scholarships.

MR. FLENTJE: I thought there was some discussion as to requesting that be put into the General Scholarship Funds?

PRESIDENT GEORGE: Correct, we did make that request.

MR. FLENTJE: Did the parent organization deny that or what happened?

PRESIDENT GEORGE: In my letter to Pinky after the last Board meeting, it was suggested that any large sums of money which can be raised, that we put that into the Endowment Scholarship, from which only the interest would be used.

Therefore, in relation to that \$1500 a year, we asked him to put that into an Endowment fund rather than to spend it outright.

MR. FLENTJE: That is correct.

PRESIDENT GEORGE: And he has renewed that same request.

MR. FLENTJE: But he has not done anything about our suggestion. In other words, he wants his \$1500?

PRESIDENT GEORGE: Correct.

MR. LANE: What was his reply to your letter?

PRESIDENT GEORGE: That he would ask for more money for the Endowment Fund from the NATA

membership, from mail solicitation of the medical profession, etc.

MR. FLENTJE: However, that is not what we are saying -- that is something completely different.

MR. LANE: As I remember it, we asked him to go back and see if they would go along with putting that into the General Scholarship Fund because we felt, as has already been once indicated here, that minorities have just as much opportunity at the scholarships in our organization as anyone else.

PRESIDENT GEORGE: Is there anybody who thinks we should accept that \$1500 from the Chattanooga Pharmaceutical Company -- accept that money and use it for scholarships to minority groups?

Does anyone feel we should do that?

MR. WHITE: I am not sure that we should cut off our nose to spite our face.

PRESIDENT GEORGE: We would certainly like to get that money.

MR. WHITE: Yes. I would think that if there is a possibility of that money coming to us that it should be designated to the General Fund but, on the other hand, if we are not going to get anything from them at all, then we might be better off accepting it and using it for minorities. I don't know, however, if that establishes a precedent or not, but I think we should not refuse the money.

MR. DAVIS: I think one of the thoughts of the Grants and Scholarship Committee was that anyone who wanted to donate money, they had the privilege of designating where it would go, but we had to say if we wanted it or not.

MR. WHITE: That we want it for that purpose or just their money?

MR. DAVIS: If we would accept their money.

For example, if you want to make a contribution and you want that money to go to so and so -- you say that you have \$1,000 and you want it to go to so and so, such as a student from Wayne State University -- then, if we accept it under those terms, it is then spelled out that anybody in relation to Wayne State University will get that money.

MR. FLENTJE: On that basis, I think we had better first understand what the terms are before we accept any of the money.

MR. CROWL: That is what I was wondering. For example, is the Company designating where the money goes or is that the prerogative of the Grants and Scholarships Committee?

PRESIDENT GEORGE: The Grants and Scholarship Committee and Pinky, I was very strong with him about it. I asked him as to whether someone would get that money who was not as well qualified as someone else -- for example, would a Black get that money who was not as well qualified as a White who is not receiving money under another scholarship, and he assured me that would not be so -- that whoever qualified for that scholarship money would have to qualify under the same stipulations as the members applying for other scholarship funds.

MR. DAVIS: At the same time, however, you are talking about a person being qualified receiving a scholarship.

We already have a situation in relation to the Larson Award. For example, I know that the individual who first received it was the poorest qualified to receive the award, had the lowest score but, on the other hand, she was the only female that took the examination.

MR. FLENTJE: I think this is one of the big points that came up in March.

MR. CROWL: Again, what company was this?

MR. LEE: It was the Chattanooga Pharmaceutical Company.

MR. CROWL: So the Company might even resent the fact that if you are going to donate \$1,000 -- they might even resent the fact that it is spelled out just exactly for minorities. In other words, have they agreed to this?

MR. FLENTJE: This is, of course, what we do not know. I think we originally asked him to do something and he did not do it.

PRESIDENT GEORGE: Maybe my letter to Pinky wasn't clear. I am sure you all have received a copy of what I recommended to him, what we approved, what was not approved and what our recommendations were.

Now, in my telephone conversation with him I told him to try to get the money, not to have him say "no" to getting the money -- that whatever he did, he should get the money and put it into the Endowment Fund but again, when we got this letter back, he made that request.

MR. JORDAN: Is he going to appear before the Board on Wednesday?

PRESIDENT GEORGE: I have asked him to.

MR. JORDAN: We have tabled his other request. Does this mean we are going to ask him to talk with us about the Honors Luncheon?

PRESIDENT GEORGE: Yes, and, at the same time, we can ask him to talk with us about this also.

MR. JORDAN: Well, if he is coming in to talk about the Honors Luncheon, would it not be best to ask him to clarify all of this for us?

PRESIDENT GEORGE: Correct.

MR. DAVIS: Then let's table the rest of this.

MR. LANE: As I understand it, he will be getting here on Sunday, is that correct?

MR. DAVIS: Yes.

MR. WHITE: Does Chattanooga want to give money for minorities or do they want to give money and let us do the designating?

PRESIDENT GEORGE: As I understand it, they want to give the money for minorities.

This is what he said -- essentially, they want to give the money in connection with minority groups.

MR. WHITE: I have one other question regarding the budget for that Committee. Do we act on that ?

MR. DAVIS: Yes.

MR. WHITE: However, we have not acted on it as yet, have we?

PRESIDENT GEORGE: That is the next item.

MR. DAVIS: Let's table the whole thing until we get into all of the other discussion.

PRESIDENT GEORGE: However, the budget request is pretty standard. There are three scholarships which are already set up.

MR. DAVIS: What I am talking about is you are talking about his desires.

MR. LANE: This \$1500 is for three \$500 scholarships?

PRESIDENT GEORGE: Yes.

The Board has established them and he maintains them.

MR. LANE: In other words, every year we put \$1500 more in, is that right?

PRESIDENT GEORGE: Yes.

MR. WHITE: And it is used up?

MR. LEE: Correct -- just out of the general funds.

PRESIDENT GEORGE: Also, in connection with his budget, he would like \$350 for printing and \$300 for contact mailing. I assume this is to raise money for the funds.

MR. LANE: That is going back to items B and C under No. 2?

PRESIDENT GEORGE: That is a total of \$2,150.

Is there any discussion on the budget request?

MR. FLENTJE: I would move we approve the budget request.

MR. BUNCH: Second the motion.

PRESIDENT GEORGE: The motion is that we approve the budget request. Is there further discussion? If not, I will put the question.

...Whereupon, the motion to approve the budget request was voted upon and carried...

MR. DAVIS: There is one more item that I don't have on there but I would like to have you discuss it a little bit and this has to do with the Robert Gunn Scholarship, on the application.

As I say, you probably don't have it. It was in the March meeting notebook.

Under the criteria, following item No. 6, there was a note to the effect that need shall be a factor in granting this NATA scholarship. Awards of assistance from other sources to the NATA Nominee will make him ineligible for this award.

Well, this already is limited to approved individuals -- to individuals in one of our approved schools -- and if a student is worth a hoot, he is receiving some kind of aid. I don't think, therefore, he should be penalized by being ineligible to receive this award just because he receives other aid, either partial scholarships or even room and board and books at the school. I think that should be removed.

MR. SMITH: What award is that?

MR. DAVIS: That is for the Gunn Scholarship.

MR. LEE: How did that get in there?

MR. DAVIS: It was printed in there.

MR. LEE: Was that the intent when it was drawn up?

PRESIDENT GEORGE: Yes.

MR. DAVIS: I mentioned this to Pinky and there were not as many who applied and that was the reason. I think the biggest reason was that they did not apply.

MR. JORDAN: Just a moment -- will you repeat the problem on that?

PRESIDENT GEORGE: In other words, if someone is receiving financial aid of any kind, or scholarship aid, they may not apply for the Gunn scholarship.

Now, Otho thinks that we should remove that because just because a kid is receiving financial aid, this should not bar him from being eligible for the

Gunn Scholarship.

You don't think so Eddie?

MR. LANE: Well, I was just thinking.

PRESIDENT GEORGE: Does everybody understand what we are doing?

MR. LEE: No.

MR. DAVIS: To further explain, there is a note after item No. 6 there in the criteria reading "these shall be a factor in granting NATA scholarships to these individuals ---".

MR. LANE: We discussed this in relation to Graduate and Post-graduate at one time, if I remember correctly.

MR. DAVIS: As I tried to previously indicate to you, if a kid is worth his salt, he is going to get something.

PRESIDENT GEORGE: Let me ask you this -- does anybody think we should not give this scholarship to someone already receiving financial aid?

MR. CROWL: On the other hand, if this was Bob's request, do we have a right to change it?

PRESIDENT GEORGE: Sure -- nobody knows that was Bob's request. We wrote up these proposals, or Pinky did. I think, however, we gave him some hints to follow.

Does anybody have any comments on it?

MR. JORDAN: What would be the other one?

MR. DAVIS: Just scratch that note out completely.

MR. JORDAN: He then would be eligible?

MR. DAVIS: Yes, anybody from an approved school would be eligible.

MR. CROWL: And this is what you are just asking us to do?

MR. DAVIS: That is all it is.

PRESIDENT GEORGE: In other words, what we are looking for is a motion to eliminate, under the criteria of the Gunn Scholarship as it reads, as read by Otho, that particular provision.

In other words, we can say that need shall be a factor in granting this NATA scholarship and then put a period there and leave the other part following that out. I think that Bobby desired that need would be a factor.

MR. MALACRAE: However, it is not strictly a need factor -- it is, in reality, an achievement award. This is what it is.

PRESIDENT GEORGE: In other words, it has been specified that need shall be a factor in granting that particular scholarship.

Are there any further comments you wish to make on this?

MR. DAVIS: Would you like to scratch the whole thing?

MR. MALACRAE: Let me ask a question.

Who determines the need?

PRESIDENT GEORGE: Our Scholarship Committee is really Pinky. He is the screening committee and the Scholarship Committee.

MR. CROWL: In other words, what you are saying is that if you have two individuals applying and

one individual is really a top-notch student and yet his family is rich and the other guy is a good student but he needs it, then the other guy would get it?

PRESIDENT GEORGE: Yes, probably but, again, I have to be honest with you and say that Pinky really selects them you know. We have just trusted him to do it.

Are there further comments?

Do we drop the whole thing or leave it in -- "need shall be a factor granting this NATA scholarship."

MR. MALACRAE: Unless this is one of Bobby's specific recommendations.

MR. CROWL: Again, how do they determine these? Is there a place in the application you put your dad's salary or something?

MR. DAVIS: No.

PRESIDENT GEORGE: I don't personally know. I would have to look through the applications to find that out.

However, I don't think there is anything in there to that effect.

MR. CROWL: How can you decide on that basis?

PRESIDENT GEORGE: I cannot. I think we should drop the whole thing.

MR. LEE: Why cannot this read just the same way as the one in relation to the undergraduate scholarship reads -- wherein it says that the award of assistance from other sources to that NATA nominee will not make him ineligible for an Association Award.

PRESIDENT GEORGE: In other words, it says just the opposite of what it says here?

MR. LEE: Correct.

PRESIDENT GEORGE: So that they are both consistent.

MR. SMITH: Both the undergraduates and the post-graduates.

MR. LEE: It is not the post-graduate.

MR. CROWL: I would move that we do away with the need factor.

PRESIDENT GEORGE: There is a motion from Lew that we do away with the need clause in the Bobby Gunn Award. Is there a second?

MR. LANE: Second the motion.

PRESIDENT GEORGE: Again, the motion is to do away with the need clause in the criteria for the Bobby Gunn Award. Is there any more discussion?

If not, I will put the question.

...Whereupon, the motion was voted upon and declared to be carried...

PRESIDENT GEORGE: I believe we can now go to the Journal Committee.

...At this point, Mr. Rod Compton and Mr. Clint Thompson entered the room...

MR. DAVIS: You have in front of you a copy of the Journal, the issue that is just hot off the press.

MR. COMPTON: Let me first say to you that the issue that you have before you is the largest, at least to my knowledge, within the history of the NATA -- some 70 pages, plus the cover, which means, of course, four additional pages and it contains also the first

Schering Symposium, the 1974 Symposium on the Foot and Ankle Injuries.

In the budget proposal that I have for this year you will notice that it does not include income or expenses of this issue, which actually will be to our advantage, because all of the Schering printing was paid for by them with a percentage for National distribution to us and, of course, we have rights to reprints and this type of thing, which will be a form of income to us also.

What I wanted to do, first of all, is to go over the budget report of June 1974 to 1975 and we are basically, insofar as the Journal Committee is concerned, concerned with the transition from the Lafayette Office to the Eastern Associates down in Greenville. What this amounts to is between the two of them our disbursements came to \$20,515.87. This is actually less than the approved budget we had for the last year, which was \$21,500, and so we are actually under our budget that was proposed last year, which I am sure all of you, under these circumstances, are glad to hear about.

Insofar as income is concerned, again, you had income under both the Lafayette Office and Eastern Associates because of the transition and also paid subscriptions jumped a great deal, I believe well over \$200, which actually does not sound like very much but when you consider a subscription is only \$7, that is quite a few paid subscriptions in addition to our regular membership subscription.

Now, because of the closeness in relation to some of the advertising, we had \$410 still outstanding. This means that our disbursements were \$20,515.87 and total income was \$17,058.23 and so what it amounts to is that actually it costs the Journal \$3,457.64.

Now, I did not break this down but it comes down to less than \$900 an issue for the Journal.

We hope, you know, in a process of increasing

our advertising, to get the Journal to pay for itself and at least be able to provide some money for the main budget and/or scholarship funds or whatever.

I want it to get into the report and then, in turn, we will go into the proposed budget. I wanted to do this mainly so you could understand a few figures.

There is a two-page factor involved here.

First of all, since June, we have increased our subscriptions from 3800 to over 4500. This is why, basically, it is very hard to make out a budget for the Journal.

I have no idea what our advertising is going to be.

I can only guess. I have no idea how large a Journal it is going to be -- I can only guess. Further I have no idea as to what type of layout we are going to design or how much color we are going to have to use or this type of thing and, as I say, it is very, very difficult to really make a black and white budget for any type of magazine. However, we do the best we can with what we have.

We also have had a minimum of 48 pages each issue and, again, this last issue, which is not in the budget itself, was seventy pages plus the cover and, as I said, the largest one we have had.

Through Eastern Associates we have contacted over 320 prospective advertisers and also NATA has received, that is, advertising work, if we charge a regular fee, \$6,328 for such things as the mugs and patches and then the latest thing we have for the income for NATA is the holder for the Journal.

However, in addition to that, we have procured a list of college libraries that we are going to try to get to subscribe to the Journal via the mail and we are considering, if this works out, contacting the

high school trainers and trying to get them to get into their libraries these journals and also contact high school trainers that don't belong to the NATA.

Now, my recommendations are, first of all, to continue the present quarterly issue of Athletic Training and the justification, if you will look on the next page, the reason I put that in there is because, with the present staff being part-time -- that is, at least basically, we are full-time trainers trying to carry this on, it is impossible for us to do this any more frequently.

Therefore, I wanted to nip that idea in the bud in case anybody had any ideas.

Also, we want to increase our rate sheet for advertisers ten percent and, again, very similar to what we did last year. This would just put us in line with what everybody is doing insofar as advertising is concerned.

I think that last year when we raised it, we received complaints from one advertiser -- two at the most -- which isn't bad at all.

However, as a matter of fact, we have been told by people in some very big advertising outfits that if we do not keep our rates at least relatively in line with others that they will feel maybe the product is not worthy of them bothering to advertise in the Journal. Therefore, we have to keep ourselves up there with the rest of the market.

Also, I would like to see appointed some type of District Advertising Consultant. It might be an additional duty of somebody you already have, like a District Secretary, Director or newsletter person or maybe a combination of all -- somebody that could send in leads, etc.

For example, if you are getting advertisements through the mail, if you see anything you feel would be of value to the Journal, possibly to the membership insofar as products information is concerned, send that to

to Eastern Associates and then they would make the contact via this office and try to get them as advertisers.

And, of course, the other recommendation is that you approve the proposed budget, which we will try to get to in a moment.

Are there any questions thus far?

PRESIDENT GEORGE: Will you be naming this person in relation to item No. 3?

MR. COMPTON: That is what I am here for.

PRESIDENT GEORGE: In other words, you would like each Director to name someone from their District?

MR. COMPTON: That is right. That would be of the most benefit -- whom, for example, they feel would be the best individual in the district. We need somebody, of course, we can depend on.

We are trying to make the Journal self-sufficient. We are gaining on it and I think it is that within the next year we perhaps could break even or at least within the next two years if things continue as they are.

We attempted taking over the advertising of the Journal, that is, soliciting the ads and processing them at a bad time from a market basis because we have all of a sudden had this inflationary spiral or whatever else you want to call it and, as a result, all of a sudden the market fell out and these manufacturers are pulling their advertising away from all of these Journals and other publications and, as a result, we are not getting what we need either and the Journal has to suffer.

Now, this factor really hit us in relation to the December issue but, on the other hand, it is actually going back up again and has increased over what it has been in the past.

MR. WHITE: When you say "we" took it over,

do you mean Eastern Associates?

MR. DAVIS: What he is referring to is that it was changed from one to the other.

MR. COMPTON: It is more or less. We can keep it better in relation to what is going on.

Now, insofar as the proposed budget is concerned, again, you have to bear with me insofar as I don't know how many copies we are going to have to run off. I have no idea. I hope, of course, it is going to be many.

Right now, for this particular issue, we had to run some 5500 copies off because we actually sold 500 copies to Schering for excess income. However, we are basing our proposal on 6,000 copies.

Obviously, this is over what we are doing right now and, further, we are basing it on four issues. That would be a total of 24,000 copies, with wrap-arounds and that includes packaging, postage, sorting and the normal standard things we have been using. This is essentially what the proposal is based on.

Insofar as the actual printing goes, Journal expenses, here we have run into several problems and the only way this can be solved is to have additional secretarial help for myself and for Clint -- especially Clint, as he is the Editor. He has to do a lot of extra typing and a lot of paperwork, especially working with the Editorial Boards.

For example, in connection with reprint costs, he has to reproduce every article brought in at least eight times for members of his Editorial Boards to be able to evaluate them at least for the first time and, further, many times they have to be resubmitted.

Of course, there are the usual telephone bills, stationary requirements and this type of thing.

With regard to the Mid-Year Meeting expense,

this may or may not be necessary this year. This year we felt it was not necessary, did not have one and we would only have one if we felt it was indicated -- we would not have one unless absolutely necessary.

Regarding the matter of advertising and subscription solicitation expense, that would cover things such as getting the label for these libraries and for the high school trainers and for the high school librarians and that type of thing making contact with them.

Of course, you have to have special forms made out and this type of thing -- a copyright of fees, all of which we have to handle in order to keep up with the Journal.

Of course, with regard to the labels for the Journal, that would be taken over in Greenville by Eastern Associates. There we would provide the Journals.

MR. WHITE: Will you run that through once more?

MR. COMPTON: In relation to the label for each issue, we will mail them out.

Based on 6,000 copies four times a year, you have to have, we figure, \$600 or something like that.

MR. LEE: For labeling?

MR. COMPTON: That is right.

MR. WHITE: Are you getting them from Lafayette right now?

MR. COMPTON: Yes.

MR. DAVIS: At the present time that is the only source of our labels.

PRESIDENT GEORGE: If you brought them down

to Greenville, would you keep them up-to-date?

MR. COMPTON: Yes.

PRESIDENT GEORGE: Who would do that, Eastern Associates or you?

MR. COMPTON: Otho would help I guess.

MR. DAVIS: No, wait a minute. You are talking about labels for the journals.

MR. COMPTON: We are talking about the cost of labels.

MR. DAVIS: He is not talking about reproducing them at Greenville.

MR. COMPTON: What we would do is if the subscription is handled at Greenville, when somebody ordered a subscription, we would take that order and wherever the labels were produced, wherever that would be, we would spend it there and, also, if there is a change in address, this would be sent to wherever that might be, whether it is Lafayette, Philadelphia, Greenville or wherever it may be.

The main thing is we would have the income coming into where the Journal would, in relation to subscriptions, benefit from this money, both coming in and going out.

MR. CROWL: How much of our dues goes toward the Journal?

MR. DAVIS: Right now, zero.

MR. CROWL: Then what are you talking about when you have reference to paid subscriptions?

After all, the members are the only ones to get the Journal.

MR. DAVIS: No, no, libraries also.

MR. CROWL: But no other individuals?

MR. COMPTON: Of course, anybody can write in.

MR. CROWL: However, I thought that back a couple of years ago they stopped doing that.

MR. COMPTON: It is only \$7.

MR. DAVIS: As a matter of fact, there are several doctors that subscribe to it.

MR. COMPTON: There are some 300 that subscribe.

PRESIDENT GEORGE: Do you think any of these individuals are trainers who are not members of the Association?

MR. COMPTON: No, I doubt it.

MR. DAVIS: It involves basically libraries.

MR. CROWL: You are reporting on 1800 paid subscriptions -- this is not our membership?

MR. COMPTON: That is not membership -- that is just money coming in for the Journal.

MR. DAVIS: That is in addition.

MR. COMPTON: In relation to what we cannot pay for, we then turn to the NATA to back us up.

What it comes down to is that this year, in addition to what the Journal made, it cost us an additional \$3,457 which we had to turn to the NATA to pick up the tab for, which is pretty cheap for the Journal.

MR. DAVIS: What we want to do is to get all of these subscriptions and everything handled by Eastern Associates and, in turn, a better record can be

kept and accounting can be taken care of by the Journal if it is all put through one clearing house.

The way the thing is now, he has two clearing houses doing it and it is just not a good functional operation.

MR. COMPTON: We just cannot keep track of it.

MR. DAVIS: Through this latter arrangement, we will make for a stronger record process.

MR. WHITE: Well, whatever is stronger is also best.

MR. DAVIS: For example, wherever Rod is, that is where everything should be.

Presently, he is at Greenville and he is the Chairman and, further, that is where Eastern is doing the work. Further, he is with them there. Also, the printing will be done there and so the subscriptions should also be taken through there.

MR. COMPTON: I think, in reference to handling of subscriptions, that should be done, you know, in the same office as the rest of the things but insofar as the actual computerized care of the labels, getting them actually printed and this type of thing, this can be done through myself as long as communication between the two is kept up to date.

MR. DAVIS: To keep a master mailing list up to date, he receives those immediately prior to mailing and then he has an up-to-date list with the exception of change of addresses at the last minute from the previous mailing.

MR. COMPTON: Well, let me explain the proposed income and then we will try to go over anything else you might have a question about.

Now, with regard to the income, this is based

on present income and so we are being conservative there.

Now, based on the present rate, we will be able to make at least \$7,600 next year. We did not put in the paid subscriptions, however, which would be an additional \$1900, which would bring the proposed income to \$19,500.

The cost to NATA is down there as \$11,280 but if we had the paid subscriptions, it would make it \$9,380 and the reason for this is in case we have to purchase paper.

In other words, we like to buy our paper for the year all at one time, which means, in turn, we do have to have a large amount of money available, which would, of course, be paid back through income from advertising and everything. If we do not do that, then we lose up to twenty-seven percent in paper costs and, therefore, it is to our advantage. This is also what we have done in the past.

Also, we might have a large increase in the size of the Journal for one issue and not have the advertisers we could have and then, of course, there was some discontent about proofing and so we are going to add a professional proofreader to the printing process. This will also cost us a little bit more.

MR. WHITE: Is that an expensive item?

MR. COMPTON: Yes it is really tough. At least six different people go over this.

MR. WHITE: In other words, to add a professional proofreader, is that going to cost very much?

MR. COMPTON: It will be easily covered in these expenses.

MR. WHITE: Are we talking about \$100 or \$1,000?

MR. COMPTON: I would imagine that you are talking about at least \$100 an issue -- probably \$400 -- but, anyway, it is a necessity, especially the way our Journal is going right now. Really, there should not be any objection to doing that. As a matter of fact, we need to do that.

MR. MALACRAE: You talked about the Journal next year or shortly thereafter, breaking even and yet you said it is about \$1,000 more?

MR. COMPTON: That is correct.

What we want to do is to be sure that the money is available.

Now, I said \$3,000 for this year but it could vary.

Now, in relation to the June issue this year, we more or less broke even. However, if we had an increase on a gross basis, then I might all of a sudden need \$5,000 to pay for the gross, a large amount of paper right now for the next four issues, which money I presently don't have available.

MR. MALACRAE: In other words, what you are doing here is talking about a \$5,000 contingency fund?

MR. COMPTON: That is right -- basically available when we need it. Of course, as I said, we are going to try our best to get the Journals to paying for themselves but, really, for the quality of journal we are putting out and representing the NATA, you know, really, \$3,000 for the year or \$11,000 for the year isn't a bad price -- it really isn't. I will challenge most of the professional organizations other than Sports Medicine, who don't have an organization, to beat this.

PRESIDENT GEORGE: Does anybody have any questions for Rod -- any comments?

MR. WHITE: I think he should be thanked for a job well done.

MR. COMPTON: Any inputs you people have at all, you know, I am more than happy to receive them.

There is one thing I would really like to ask of you and that is, for example, if you have announcements, in memoriams or anything that has to be in, try to get it in by the deadline that we are posting in connection with every Journal now so that, in turn, I will have plenty of time to handle it. It really makes it very very difficult getting things at the last minute for the Journal because all of these things have to be planned for well in advance and that is another one of the problems we have.

MR. WHITE: Is Clint going to talk about the articles or not?

MR. COMPTON: Yes, we are going to bring that up.

PRESIDENT GEORGE: I have one discouraging comment on that last questionnaire in the Journal in relation to continuing education. Only about 7.5 percent responded to it and, really, that is terrible. I think we ought to be ashamed of ourselves in relation to that.

MR. DAVIS: Another way you could help Rod is in relation to the purchasing of your supplies -- ask your vendors "do you advertise in our Journal" and if they say "no", then try to encourage them to do so or don't do any business with them. They will soon come back and take out an ad.

MR. COMPTON: One big area we need to get into that could be a tremendous income for the Journal would be pharmaceutical companies and if we can get the first pharmaceutical company to advertise, then it has been said that the others will follow very rapidly, especially if they find out it is beneficial.

Now, one suggestion we have from one individual we talked to is to be sure that every team physician is receiving a copy. Therefore, encourage your team physicians to get a subscription, join NATA

or something like that, so that we do have more physicians on our mailing list. This will be a tremendous advantage to us.

Another area we have to worry about is our editorial policy on accepting, screening or rejecting of articles and, of course, Clint Thompson has done an outstanding job there. He was with the Journal long before I ever came along and did a tremendous job for us.

Now, I have brought Clint with me here this evening to answer any questions you may have on the editorial policy or at least the screening policies in relation to the Journal. Perhaps you do have some questions relating to our criteria and things like that.

MR. WHITE: Let me ask you this with regard to the articles -- are you getting enough, too many or what is the situation there?

MR. THOMPSON: No, we are not getting enough.

Let me say real quickly here that Rod and I were talking today and it has been an oversight on our part and that we are going to get before the membership, through the Journal, this very thing we are talking about tonight -- editorial policy.

As a matter of fact, there are a lot of people who are not aware of things that are going on and which are involved merely to get an article in the Journal now.

Now, this will be done. I am not sure exactly how it will be handled but it will be put before the membership.

Now, back to your question, Bob. We do get a goodly number of articles submitted to the Journal but most of them are not in a form that is readily publishable. Again, between 75 and 80 percent are returned for revision. This process alone slows things down.

What we would like to do is to pick up a reserve of articles but we have not reached that point as yet.

MR. WHITE: With regard to your editorial Board, in connection with all the articles that come in, do they get a copy of each one or do you screen some before you send them out?

MR. THOMPSON: Everybody gets a copy. I receive the article and then I, in turn, have copies made of it and I send it out to each Editorial Board Member together with an evaluation sheet. The evaluation sheet looks like this (indicating). As a matter of fact, I have some here that I can pass out to you.

Each Editorial Board Member, after receiving the article and the evaluation sheet, first reads the article and then evaluates and criticizes it on the basis of the evaluation sheet. This, in turn, presents me with an evaluation and, further, when I receive all of these back in, then I make a judgment on it, and if it is to be published without many revisions, then perhaps I make a few of them myself and send them on to Rod.

Now, I think that since I have been with the Journal I have only done that one time. We have a very thorough Board and they want things done correctly and they are doing a good job.

Further, if I feel it is necessary to have extensive revision, then I send it back to the author, send back the original manuscript to the author, with various recommendations and requests that I feel would make it a usable product. Then I request, after they have made the necessary modifications, they resubmit it.

Now, even on that basis, we do not get very many resubmitted.

MR. WHITE: Is that right?

MR. THOMPSON: Yes, we don't. It is unfortunate but we do not.

Now, from the little input I have had in relation to this, one of the reasons I find they do not get resubmitted is that this procedure of sending it back to them tends to make them a little insulted, especially if they are rejected in the first place.

Now, on the other hand, if the article comes from a trainer and it is sent back for revision, most of the time they just don't have sufficient time in which to revise it. This, of course, is a very valid factor and I can see that. However, we have had some articles published that were revised but there are not very many.

MR. COMPTON: The important thing, at least from my end, that the Board should realize is that the Editorial Board is made up of fellow trainers and they are more or less looking at these articles from the trainer's viewpoint and if the submitter of the article is asked to change or alter it in any way whatsoever, it is probably a justified request.

MR. SMITH: I have one question in relation to District No. 9, and this is from Charley Martin.

He had a paper in relation to heat and it was rejected by the Journal and he said the reason it was rejected was because this article had been accepted and published by another magazine. Is that correct?

MR. THOMPSON: Westerman and Martin, the two worked together.

MR. SMITH: However, he brought that to my attention and wanted me to ask you a question about it. He kind of wondered why it wasn't published.

MR. THOMPSON: Well, our policy, for example, is that it has to be an original article that is submitted -- as a matter of fact, something that has not been previously published. I thought I explained that to him

when I wrote to him about it.

MR. SMITH: He said that the only place it had ever been published was Kramer's and then he submitted it afterwards, after the Journal rejected it, and it was my understanding that he again submitted it to these other people.

MR. COMPTON: Well, there is one thing we should be encouraging and I really don't know whether the policy is designed for this, but we should be encouraging the trainer, when he wants to publish in the first place, he should turn to his professional Journal. I think that should be a goal. After all, we don't want to end up being a clearing house for reprinted articles because, on this basis, it really reduce^s the quality of acceptability in the medical world of our Journal.

I think that Index Medicus has some type of ruling about how many you are allowed to have and this kind of thing.

MR. JOHNSON: I think a good example of this is that there was an article submitted to the Journal this winter by an individual who is now Assistant Trainer at the University of Nevada concerning the types of injuries and frequencies thereof to women athletes. Now, during the process of evaluation through our Journal procedures, this individual subsequently submitted it to the "Team Physician and Sports Medicine" and it was accepted there and published and it came out there before our evaluation was even back to me from the Editorial Board. Therefore, I just naturally refused it.

As has been indicated, we just have that policy -- that it has to be an original article.

I don't know whether that answers your question or makes it more confusing.

MR. SMITH: Well, in the case of this individual, it just kind of concerned him and that is why he wanted me to bring up the question.

MR. JOHNSON: I appreciate that and, of course, I am glad that you did. No doubt he wanted it to be published in our Journal and I also appreciate that.

Do you think that this conversation gives you enough of an answer to him?

MR. SMITH: Well, when I talk to him, I will tell him about it.

MR. THOMPSON: If not, have him give me a call or write me a letter and I will try to explain it further.

PRESIDENT GEORGE: Now then, does anybody on the Board wish to comment about that particular policy?

MR. WHITE: I believe it is a good policy.

PRESIDENT GEORGE: I also personally think it is a good policy.

MR. COMPTON: We really got ourselves into a good bind concerning the second issue after I took over the Journal at which time I had received an article from the Editorial Board as cleared, an article on antibiotic steroids but, at that time, at least at the time the article was submitted, we did not know that the author also had submitted it to the American Academy of Orthopedic Surgeons Journal and also the American College of Sports Medicine and also one other one -- there were actually four Journals involved -- and three of the four printed it and, really, there were some hot problems about that.

Now, we got that information when the article still was in the typesetting stage and so we pulled it out and sent it back.

I saw one letter of reprimand from the American College of Sports Medicine for that very thing because we take it for granted that any manuscript

submitted to our Editorial Board has not previously been published. We merely assume that when a person sends in a article.

MR. LENTJE: On the other hand, is there any way you can find out whether or not they have been previously submitted?

MR. JOHNSON: The wording does not go that far but that is a good point. We might have to change that a little bit.

MR. LANE: Sometimes they print up four copies and submit them to four different places at the same time. Apparently according to our standards, they can do that.

PRESIDENT GEORGE: I would like to say to both of you that the Journal has improved 1000 percent. As a matter of fact, every year it gets better and better and each issue gets better and better.

MR. JOHNSON: I wish that we could have more articles submitted from the trainers. I know, of course, that the trainers do not have a lot of time and when they sit down and want to write and submit an article, they really do not have time to resubmit it if it is not accepted in the first place. However, I do think that our people on the Editorial Board are doing a good job and the job that they are doing assures as to the quality of the articles that do get into the Journal -- that they all are very, very good.

MR. JORDAN: Let me ask you a question here.

Is it possible for a trainer to present a paper at a meeting and then have it published at a later date, as long as it was never published before?

MR. JOHNSON: Right, it could be done. However, the thing you must remember here is that you get a lot of papers that are given as a symposium and then the manuscript, almost verbatim as given at the symposium, is sent to me in that form and that, of course, is

totally unacceptable. It cannot be used, for example, in the first person. Also, we have to have visual aids and special photographs to accompany it and this type of thing. Now, if you know of somebody that wants to do this, have them write it and at least present it in the third person and not in outline form. I get them that way also.

MR. COMPTON: We have allowed one article in the first person, Dr. Cooper's article, and there were a lot of things deleted and which we did not include in there.

MR. LANE: Would it help you at all if maybe you changed the policy enough and had a definite section in relation to the Journal handle that type of paper?

MR. JOHNSON: I had thought about this today and was going to talk with Rod about it.

Now, one of the things that has been indicated to me that people would like to see in relation to the Journal, and this is something that has been talked about a long time, is that they want to see more articles and pictures on strapping procedures and things like that -- photographs, drawings or whatever.

I think there may be room for a section in the Journal where a person could talk about his strapping procedures or his personal methods and this would be more acceptable.

MR. LANE: Let me add here that in my own case I can sit down and prepare a paper to give verbally a lot easier than I can sit down and prepare a paper for publication.

You might get more input from the trainer if you added that to the policy, maybe have a special section for something like this -- something like the abstracts -- papers presented recently or talks given recently.

MR. JOHNSON: Of course, that is a good point.

MR. LANE: You may even get more out of the trainer that way.

MR. COMPTON: There is one other thing and that is that I hope you recognize as a Board that this can be a tool for you people in relation to getting questionnaire answers and things like this. We found the Journal to be of tremendous benefit when used in this fashion.

PRESIDENT GEORGE: Is there further comment?

If not, there are three requests before the Board and so let's take them one at a time.

The first has to do with proposed advertising rates and standards and here they are asking for a ten percent increase.

Can we have a motion from the Board?

MR. WHITE: I would move for approval.

MR. LANE: Second the motion.

PRESIDENT GEORGE: It has been moved and seconded that we approve the increased rate of ten percent for the advertisers. Is there any further discussion on that?

If not, I will put the question.

...Whereupon, the motion to approve the increase was voted upon and declared to be carried...

PRESIDENT GEORGE: The next item has to do with the district consultants.

As has been indicated, this is something you District Directors are going to have to do. You are going to have to pick someone from each one of your districts, appoint them to a committee, a special Journal

Committee, to try to encourage and seek out advertisers for the Journal.

Can we have a motion from the Board to appoint a District Advertising Consultant to help feed leads and advertising consultation to Eastern Associates?

MR. CROWL: I would so move.

MR. FLENTJE: Second the motion.

PRESIDENT GEORGE: Is there any discussion? Let me merely say that in this connection I would like to have you get that name to Rod sometime before the meeting is over. Is there further discussion? If not, I will put the question.

...Whereupon, the motion was voted upon and declared to be carried...

PRESIDENT GEORGE: We come next to the proposed budget for the Journal. You have that in front of you.

It has been discussed. It is \$11,280.

Is there a motion to accept that?

MR. DAVIS: Of course, that is if it is needed.

MR. COMPTON: Money available, correct.

MR. JORDAN: I would move the adoption of the proposed budget to be used if needed.

MR. MALACRAE: Second the motion.

PRESIDENT GEORGE: The motion is before you, to approve the proposed budget, if needed. Is there further discussion?

If not, I will put the question.

...The motion was voted upon and was declared to be carried...

MR. WHITE: Did we do anything in connection with item No. 1?

PRESIDENT GEORGE: That did not need Board approval, at least I don't think so.

Now, I would like to have a motion from someone on the Board for a vote of confidence and approval for Rod and Clint in relation to the Journal and its activities. I think they have done a wonderful job.

MR. WHITE: I would so move.

MR. BUNCH: Second the motion.

...Whereupon, the motion was voted upon and declared to be unanimously carried...

PRESIDENT GEORGE: Is there anything further from the Journal Committee?

MR. COMPTON: I believe that takes care of everything.

PRESIDENT GEORGE: Well, thank you very much, fellows.

MR. COMPTON: I have one suggestion with regard to District representation for the Journal Committee and that is that these District Directors who are about ready to retire, if they are in a position, might consider doing that job because, after all, they know quite a bit about their respective areas.

MR. WHITE: You have reference to the position as District Consultants?

MR. COMPTON: That is right, for the advertising.

PRESIDENT GEORGE: Is there any further

suggestion or anything further?

If not, thank you very much, fellows.

...Whereupon, Mr. Compton and Mr. Johnson left the room.

PRESIDENT GEORGE: Now, does anyone on the Board here think it is wise to say anything to someone who is exhibiting here. Take, for instance, BIKE -- they really do not advertise in our Journal. It is about \$250 for a black and white page. It is really a minor item.

MR. WHITE: Have they done so in the past?

MR. DAVIS: They have in the past.

Perhaps all you can do is, in one of your conversations with them, say "you know, we miss your previous ad", or something like that.

PRESIDENT GEORGE: Then you would not want to say anything directly to them?

MR. DAVIS: No, I don't think so.

...At this point, Mr. Fred Hoover and Mr. Bill Chambers entered the room...

PRESIDENT GEORGE: Both Fred and Bill are here in connection with the National Convention Committee and so we will consider that item next.

MR. HOOVER: Perhaps I had better first recognize Bill for any comments in relation to our Convention Newsletter.

MR. CHAMBERS: You may recall that at Kansas City last year we talked about the Convention Bulletin and this is the first copy (indicating) right here.

This is a kind of pre-clinical session type of thing and it is going to be in the pre-registration

packet -- also available at the Registration Desk.

We are going to have one available on Monday morning, Tuesday morning and Wednesday morning and they will be different colors for each day so people will know they are being changed.

What we will do here, for example, is that we will include in it each day's entertainment, as well as a meeting schedule and this type of thing. What we want to do is to try to eliminate all this confusion as to what meetings are being held and where. Therefore, if you are planning on having a meeting of your District or any other type of meeting, please let either Fred or I know so that we can see that it is given proper attention in here.

Also, if any of you have anything in relation to your District that you want to put in there, please also get that to us.

The deadline on this will be 6:00 p.m. the night before. Again, if you have anything you want to put in there, any pearls of wisdom or anything like that, we will certainly put it in there.

MR. WHITE: And the deadline will be at 6:00 o'clock the evening before?

MR. CHAMBERS: Correct. We have an individual who is going to type it up and get it over there and then it will be ready by eight-thirty each morning.

I really personally don't know what you want to know. Everything, insofar as I am concerned, is going pretty smoothly.

We have all the programs printed and everything else.

Now, for those of you who may not know it, the entertainment at the banquet is going to be provided by Foster Brooks. He is the guy that puts on the drunken act on television. He is going to be at the banquet.

I don't know if he is going to be there the whole time or just what, but he will be there to end the banquet. Therefore, I think this will work out very well.

Also, to repeat, anything you have for the Bulletin insofar as meetings or anything like that is concerned, please give it to me and I will see that it gets taken care of.

Now, that is about all I have to say. However, are there any questions?

MR. LANE: You probably have information for future editions of this -- for example, you probably already have the District meetings that will be announced in here?

MR. CHAMBERS: I have some of them written down but I don't know whether I have all of them. We still have to find out, in relation to the District meetings, as to who is going to be where -- how many people are going to be at each District meeting, and then, in turn, we will assign rooms on Monday morning. Hopefully, by that time, we will know how many people are here from each District and then, as I say, we will assign rooms in connection with these District meetings.

Most of the meetings for the Districts will be in this building right here -- as a matter of fact down the corridor on the outside here. Therefore, I will be working with Fred on that and you can give us some sort of indication, for example, as to how many people from the districts are here and then we, in turn, will be able to make the necessary room assignments.

MR. HOOVER: We are going to handle that on Monday morning and, of course, this will be published in the Bulletin here.

MR. CHAMBERS: It will be both in the Bulletin and on the blackboard. We can, for example, give you the districts we have right now.

As a matter of fact, in your packet you will

be also getting the entertainment brochures -- as a matter of fact, everything that is in there is free, with the exception of the Disneyland tickets. Therefore, if you have people asking you about that, it will be \$5 for anybody over two years of age.

MR. JORDAN: I see that on Monday night we have the ball game. Is transportation going to be provided for that?

MR. CHAMBERS: Yes, and it will be free. The only thing you have to do is to sign up and get a ticket.

There will be transportation provided for all of the facilities that are away from this area. However, you do have to have, in connection with all of them, your name tag identification and some tickets.

Let me also say, in connection with the Disneyland tickets, and I presume this has already been said to you before, that the adult tickets are \$5 and this includes unlimited use of the park. Just show the ticket and you are in.

MR. DAVIS: Also, you can, when you leave, get your hand stamped and come back in again.

MR. CHAMBERS: You can ride the monorail out there and even get off here at the monorail station at the hotel, come back to your room, relax and then go out there again.

MR. WHITE: And that packet of material you have reference to, we will receive that tomorrow?

MR. HOOVER: What I am going to do is to take the registration cards, file them with the banquet tickets and the whole works and bring them back tomorrow and give each one of you a packet.

Let me say that at this time we have some 433 pre-registered for this meeting.

Perhaps I can give you a breakdown from the districts: District Nos. 1 and 2 have 44; District No. 3 has 23; District No. 4 has 72; District No. 5 has 29; District No. 6 has 26; District No. 7 has 37; District No. 8 has 89; District No. 9 has 18 and District No. 10 has 30. Also, we have some five or six non-members for whom I did not have districts for.

Now, again, this involves the pre-registration only and so this will not be the final total. I will give you the final total at another meeting, as soon as we can get them.

MR. JORDAN: How does that compare with those of last year?

MR. HOOVER: Well, we cannot make a comparison because last year's tally was in relation to the total convention.

In relation to the total convention last year, for example, District No. 1 had 42; District No. 2 had 92; District No. 3 has 58; District No. 4 had 271; District No. 5 had 105; District No. 6 had 58; District No. 7 had 34; District No. 8 had 68; District No. 9 had 74 and District No. 10 had 29.

As I say, that was the total at the end of the convention but this will give you an indication of how the present registration is at this time.

Let me add that we do not have the heavy pre-registration we did last year at Kansas City. We have hopes, however, that a lot of people will register tomorrow and on Saturday.

Out of our commitment of some 800 rooms, we have presently taken 500 rooms and this, of course, is considerably lower than last year. However, on the other hand, we don't know how many people are camping or staying in homes, how many people are driving back and commuting and how many people are in the surrounding motels.

MR. WHITE: Let me ask you this question --

can we stand to lose money in relation to the hotel commitment?

MR. HOOVER: No. We are merely going on our predictions.

What I am giving you these figures for is to indicate that we are faced with a problem here in meeting in California.

For example, I have had many telephone calls during the last three months prior to this Convention, concerning us meeting here in California, also concerning us meeting in Boston, and these individuals, as a matter of fact, trying to justify to their Athletic Directors the distances they are traveling for this meeting.

Now, I know that we have not been out here, for example, since we last met at San Francisco and that the closest area to this has probably been Denver.

Some of the people that have been calling me on this have indicated, that in view of this meeting being held here, some of their Athletic Directors are canceling them out. As a matter of fact, I had two calls this past week, before I left, that at least Minnesota had canceled their trip and told them they could not come this distance.

Now, this is all in relation to the present state of the economy which has come up since we made these arrangements.

Now, I did not get to talk to you at the January Meeting with regard to trying to move our meetings to the central part of the United States so that we might have an equal distance involved for all Districts.

Now, of course, this has some advantages and some disadvantages. For example, we are not reaching our total membership this time by coming this distance that we presently are coming to be here. We have, for example, high school trainers, student trainers and smaller school trainers that are not allowed to come distances such as this.

This does not mean just because we are meeting here at Anaheim because next year we are going to the opposite end of the country and so the people here in Anaheim are going to have the same problem with going to Boston.

Now, we are going to have to do certain things and perhaps one of these is going to involve cutting the size of the convention. This, in turn, is going to drop attendance.

I know that we have had calls from various schools, from individuals at these schools, indicating they could not come. As a matter of fact, we even have had calls from the State of Florida with regard to the expense involved in relation to these long distance meetings.

Now, in trying to answer these questions, I have done the best I could. I have mainly tried to tell them we were here because we booked this meeting several years in advance and, further, we are presently already committed through the year 1982 -- we are not committed but we have reserved sites through that year.

Also, taking into consideration our past experience of growth and the fact that we would be growing all those years, we have had to look mainly at the big hotels. Therefore, in answer to the question as to why we have to book into the big hotels, it is because we are growing and, further, by doing this, it also costs more.

As a matter of fact, we have been considering 800 rooms in these various hotels all the way up through 1982. However, on the other hand, we may be down to four or five hundred and thus be able to change some of the hotels and go to smaller ones by the time we reach some of these cities. However, if you have a signed contract with them, you are going to have to stay with it.

Now, I would like to have some discussion regarding this matter or, on the other hand, I think you

have some correspondence in your book that has been written concerning this matter.

At the present time, we only have one actual contract signed and that is in Boston next year, but we have other commitments on an option basis.

Now, perhaps we can consider moving back to the central part of the United States again and, in relation to the material that we have furnished you, the maps, etc., for example, Denver would be a city that could handle us; also Kansas City, St. Louis, Chicago, Louisville. Further, they have a new convention center in Indianapolis and then right on the borderline would be Detroit and then, coming on across we could dip down as far as Fort Worth and Dallas. I don't know, however, whether or not you would call that central but that would be in the central part of the United States.

This is all coming down to one final thing -- membership attendance at our meetings. It is going to continue to drop unless something happens.

Now, with all of this cutting of budget, many of the coaching staffs have likewise been affected by it and so that again has to be taken into consideration.

MR. DAVIS: The AMCA dropped off in Washington this year also.

MR. CROWL: You have been talking about reaching the total membership. I wonder, however, over a five-year period, if you don't reach more of the total membership by switching it around? For example, if you hold a meeting in the mid-section of the United States, I am sure there are going to be some people every year that are not going to be able to make it. This year here, for example, we are certainly reaching some students and trainers, some people out here, that normally would not make it next year or the following year.

On the other hand, meeting in the East next year, you are going to reach people from that area who

normally would not make it elsewhere next year. Also, possibly in relation to meeting in the Midwest, you may get people from all over, I don't know. However, I would be willing to bet that during a five-year period, moving around like you have been, you are going to reach more of the total membership than by staying in one place all the time.

MR. HOOVER: I don't know that this is going to stand to reason because in relation to District 4, thus far this year it indicates they are going to have a higher attendance here. On the other hand, if it goes to the section of the country in which it is being held, I don't know whether you are going to be able to have this continuing education and some of the things that are being planned for right now.

Of course, some people are merely thinking of getting into their cars and driving directly to a meeting and this involves it being held in heavily populated areas, such as in the central part of the United States, where I think you could drive to meetings. They don't have to fly there and, after all, on that basis, there could be two, three or four of them in a car.

MR. BUNCH: I can see this coming from the economy moves that are presently made -- namely, a lot of these people being cut in their expenditures for attendance at these meetings.

Now, Kansas City is not too far for us to drive to from the East Coast and I think we could set up something that would be involved without having to drive too far from the West Coast. Maybe it isn't the answer but I think it ought to be worth a trial, at least for a three-year period, possibly somewhere in the central United States, and then evaluate the situation at that time.

To my way of thinking, I think that you will eventually hurt the Association if you don't centralize at some point.

MR. SMITH: In our District, which is part of the East Coast and so on, there are many of our people that are not able to come because their departments would not put out the funds. In canvassing some of them, we found out they were really concerned with this economy kick right now. Many of these athletic departments feel they are going to begin to feel the pinch with regard to all of this. However, we would be very much in favor of this meeting in the central part of the United States because we feel it would give us an opportunity to have at least the majority of our membership in attendance.

PRESIDENT GEORGE: For example, would these schools that have not sent these people, have sent them, for example, if the meeting were held at Kansas City?

MR. SMITH: Yes, I would think so.

PRESIDENT GEORGE: You know, I am really interested in here in how the people from the Coast feel. I can see the situation in relation to the people in the middle -- you are going to want this -- at least you should want it for your people. However, I am really interested in how you people from the various coastal areas feel.

For example, would you rather we never come to your area and always be in the central part of the United States?

MR. JORDAN: Well, in our case, it is going to be a real problem for us.

In relation to the cities we have gone over now, it would appear that Detroit is the closest one and that is also one whale of a drive from the State of Maine or Massachusetts or any of those places. I think it almost involves a flight for us from New England no matter where we go, except if it is on the East Coast.

MR. CROWL: From here also.

PRESIDENT GEORGE: How about Pittsburgh?

MR. HOOVER: These are merely suggestions. Perhaps we could pick a guideline in relation to a certain area and then seek out the cities that would be able to handle our meetings.

What I am saying is, that in view of what we have heard here and what I have heard over the telephone and by correspondence, perhaps holding it in the central portion of the United States would hold some advantages.

Now, next year we are going to Boston, as I said, and that is already committed, and so there really isn't much we can do there. However, by that time there may also be a different situation involving our present financial crunch over the country.

However, another factor we have to consider is that if we continue as we are now, these Districts will tend to hold meetings in their own regions. This, in turn, will not be helping our Association.

For example, I know that the eastern area has been doing this and been doing it for years with a group and that they are doing this because they could not come to our National Meetings.

MR. CROWL: Well, I don't know who actually is doing all the griping but I do know that our own District individuals are now griping about having to go to Boston next year but then these same guys are not even coming to Anaheim. Therefore, it really doesn't matter where you hold it because, in our case, even if they have to drive five miles they just will not show up.

MR. HOOVER: There is also some complaining about all of this in our area and some of this, perhaps most of it, is on the part of people who have been in regular attendance at our meetings. You will always see them at meetings no matter where they are.

MR. CROWL: It seems to me that part of this has to involve a desire on their part to actually attend.

MR. HOOVER: Perhaps we could make a survey as to how many people do not have some type of aid.

Now, there were some 831 in attendance at Kansas City last year but while I don't know the percentage, I expect it would be pretty high in relation to those that did have help from their Athletic Department of professional groups to come to the meeting.

MR. BUNCH: Where has been the biggest percentage of membership attendance in the last four years?

MR. HOOVER: Well, we have not gone back and looked but we expect it looks like District No. 4.

MR. BUNCH: I have reference to just the convention sites or cities.

MR. HOOVER: Well, we had a large one in St. Louis; we had a good attendance in Atlanta but we had the biggest one last year. I don't know whether or not it was because of our Silver Anniversary, however.

MR. BUNCH: However, your two largest ones have been Kansas City and St. Louis?

MR. HOOVER: I don't really know for sure but I think we could pull the cards and check this out.

MR. DAVIS: Fran has those cards.

PRESIDENT GEORGE: Did you have much flak from the people in District No. 1 not coming?

MR. JORDAN: I know a lot are not going to be here. I would have not been here had I not been coming to this meeting of the Board of directors. I know that my Athletic Department would not have sent me.

PRESIDENT GEORGE: Would they have sent you to Kansas City last year?

MR. JORDAN: No.

PRESIDENT GEORGE: Therefore, it did not matter where the meeting was -- they merely cut off the funds.

MR. JORDAN: For that distance, yes. After all, you are talking here about a pretty good airline expense alone.

PRESIDENT GEORGE: How about District No. 2?

MR. MALACRAE: I really don't have a good feel for it right now, Frank, but I am sure there are a number of people who are not coming because of the distance involved.

PRESIDENT GEORGE: On the other hand, would they have gone to some place like St. Louis or Kansas City?

MR. MALACRAE: Well, I am guessing. I think they probably would have.

In relation to my own situation, I am pretty fortunate in that we have an institutional philosophy that carries this sort of thing and they will try to do it for the whole staff.

PRESIDENT GEORGE: How about you, Dick Melhart?

MR. MELHART: District 10 is so used to going long distances anyway that we do have pretty good attendance. We have 30 or whatever it was last year and we have that many preregistered here but for me it is at least 1700 miles.

Further, my student trainer said, "Why should we go to the Convention?" I said "You go this year because you will not go to the Boston Convention next year." I personally could not go to Boston if I were not on the Board of Directors.

PRESIDENT GEORGE: Could you go to Kansas City?

MR. MELHART: Yes, probably.

Now, speaking for District No. 10, we really, of course, want to have the convention in 1982, which was approved a year ago. However, I don't like going to Boston and I know a lot of you don't like to come to Seattle but we want the opportunity. However, in the final analysis, I can understand the problems.

PRESIDENT GEORGE: Well, it looks like about 75 percent of the membership are in Districts 6, 4, 1 and 2, am I right?

MR. HOOVER: I have the figures here with regard to District membership. Perhaps I should read them.

...Whereupon, Mr. Hoover read his figures pertaining to district membership...

MR. BUNCH: What kind of room arrangements could you get in relation to any city that might want to handle us?

MR. HOOVER: For example, St. Louis offered a package where the room situation would be less than it is here. However, they would not guarantee them until we could talk to them. Nevertheless, the dates are available.

However, we could go to this system of, say, meeting in the Central portion every third year -- try it at least until things blow over.

PRESIDENT GEORGE: When would you like to see this start?

MR. HOOVER: Well, we are committed to Boston for 1976 and if we start in 1977, it means we would eliminate Detroit, which is right on the corner of what we have tried to do. I would not want to say myself when to start. I think that the Board should help in thinking about this.

PRESIDENT GEORGE: However, isn't Detroit already committed?

MR. HOOVER: At the present time we are under an option to them. I have not yet signed a contract. I talked to them before I left and I told them our problem. Some people think we are just running wild in our thinking and not thinking about the economy in relation to this. As to when it is going to stabilize, I just don't know.

MR. DAVIS: I think a decision has to be made and a change definitely has to be made for 1978 in Las Vegas.

MR. HOOVER: We can go to Boston and Detroit and start after that year.

MR. CROWL: Where are you kind of drawing the line in relation to what you are calling "Central"?

MR. HOOVER: Well, you have a map in your book.

PRESIDENT GEORGE: Do you understand what the present procedure is?

It is East Coast-Central-West Coast-Central-East Coast-Central-West Coast.

MR. SMITH: How did this one jump in?

PRESIDENT GEORGE: Because of 1976 and I think what screwed it up was that last year was supposed to be Boston's turn.

MR. FLENTJE: Last year it should have been out here.

PRESIDENT GEORGE: Last year was Boston's turn.

MR. SMITH: However, as I understand it, for our 25th Anniversary we wanted to go back to Kansas

City.

MR. DAVIS: I would like to call your attention to the map.

MR. WHITE: What does that represent?

MR. DAVIS: It is just breaking down a central area.

I drew in the dark lines showing Denver, Chicago, Pittsburgh, Dallas, back to Denver, just to see what would fall in that area -- putting in Pittsburgh as an Eastern City. I believe there was some discussion of St. Louis that they could better their price.

MR. HOOVER: They could keep the price or better the price that we could get in other cities and they would compete with the price on rooms.

MR. BUNCH: Have they added any more to that facility?

MR. HOOVER: They have a double tower there now and they have also doubled the exhibit space and meeting space.

PRESIDENT GEORGE: However, travel is the biggest expense, isn't that right?

MR. HOOVER: Correct.

MR. BUNCH: I think it would be good to indicate that we are trying to cut down in relation to the present economy and also present this to the Athletic Directors and say that we are doing this, even before the NCAA can get it.

MR. FLENTJE: How about Kansas City?

MR. HOOVER: That certainly could be considered. However, the Crown Center is not big enough for us.

MR. FLENTJE: Are they interested?

MR. HOOVER: They are interested in relation to the new convention center but, in connection with the Crown Center Hotel, it is a nice hotel but they just cannot handle the exhibits and they just cannot house everybody under one roof.

PRESIDENT GEORGE: What about talking on a five-year basis. What, for example, if we go three years central and one year on each coast -- would that be good?

MR. HOOVER: We could come up with that or we could go three years central and then re-evaluate.

MR. BUNCH: Let's go three years central and re-evaluate. I don't see anything wrong with that.

PRESIDENT GEORGE: Starting after Detroit?

MR. BUNCH: Starting after Boston.

PRESIDENT GEORGE: Did you consider Detroit as Eastern?

MR. BUNCH: I think you will find the same problem with the West Coast people coming that way.

MR. MELHART: To answer your question, Frank, I don't think you can consider Detroit and Pittsburgh in the Mid-part of the country.

MR. FLENTJE: How about Chicago?

MR. DAVIS: Pittsburgh was put on there as an Eastern City. It was not to be considered as Central, no.

The reason it was put on there is that in looking at your population of members, it was thought, in relation to Districts Nos. 1 and 2, that this would be an appeasement to them.

MR. SMITH: I think we had better look at it

from the real aspect in relation to it being Central. I think we need to look at this very seriously -- in relation to the Central aspect of it and also, as has been mentioned, not only in relation to your Athletic Directors and management but also the various other school people -- so that, for example, they as a group will know that we are at least thinking of going to some central area in order to avoid this tremendous expense.

PRESIDENT GEORGE: I have heard the story to the effect that a lot of people could not come this year because their athletic Directors told them "we will not pay for you to go to a Convention", but, on the other hand, they did not say to them, "we will not pay for you to go to a convention because it is in California" but, rather "we are not paying for you to go to a convention anymore because we don't have any more money." This also goes for coaches and trainers.

MR. BUNCH: The coaches meet in mid-winter and they have money in mid-winter.

MR. CROWL: Well, my only feeling in this respect is that if we never get out of the central area, then you are going to have people from the East and people from the West that are never going to get to go to a convention.

MR. BUNCH: To my way of thinking, we should not do this for all time but I think we should at least try for three years and then after that, re-evaluate it.

MR. SMITH: In other words, see what is going to happen to the economy.

MR. CROWL: On the other hand, if, when you re-evaluate it, you find that the attendance has been high for those three years, are you then going to say "let's stay in the central area because the attendance has been greater"?

MR. BUNCH: Well, I don't say that will be the only consideration.

MR. CROWL: I am simply saying that if you were to take that attitude, then there would be some people on both coasts who would never get to go.

MR. BUNCH: On the other hand, there are also some presently who never go anywhere.

MR. CROWL: That is their problem but, on the other hand, if it is in your own back yard, then it is your own policy with regard to going.

MR. BUNCH: You try to get as many involved as you can.

MR. CROWL: Well, to my way of thinking, you would have more people involved over a period of time if you were to spread it out.

MR. BUNCH: However, I don't see how you can say that in relation to the last two meetings that we have had.

MR. CROWL: Well, where have the people come from? They have come from the central area.

MR. LANE: However, that has been the trend for the last ten years -- an increase in attendance at our National meetings. I don't think you can merely point out as an example the last two meetings. I think it involves normal growth.

MR. MELHART: I have another question.

What about these districts in the central part of the country -- are they going to be ready to put it on?

...Cries of "no"...

MR. HOOVER: This is something we would have to find out. We might have to get a form on this and find out the wishes of each district.

MR. JORDAN: Also, Fred, does that not present real problems insofar as working with people is concerned?

You know, it would be like District No. 1 trying to put on a convention in Kansas City next year. I am having problems trying to work out something between the State of Maine and Boston. (Laughter)

MR. DAVIS: That is understandable. (Laughter)

MR. HOOVER: That part of it would definitely have to be worked out -- that maybe, in connection with these districts, we would have to have more national committees handling everything instead of it being handled on purely a local basis. We would have to help the various districts but, in turn, the districts could work out program arrangements and the like. Now, this might possibly cost the Association a little more in relation to bringing in speakers and that type of thing but then all of these details would have to be worked out.

PRESIDENT GEORGE: You know, from the talking thus far, it is hard to arrive at any consensus.

MR. FLENTJE: Let me say, from my point of view, I would be in favor of it but not in favor of putting on the convention each time -- no way.

MR. WHITE: I can imagine that if we changed from Detroit, well, the District President and I as District Secretary, we have already the chairmen of all committees appointed and everything is there.

Now, on that same basis, I cannot imagine, for example, that I could be the co-chairman of one being held in Chicago, St. Louis or elsewhere.

PRESIDENT GEORGE: What do you think about this, Eddie?

MR. LANE: With regard to this particular

proposal, I think that the attendance from District No. 6 might be increased a little bit, especially if we were to go central, but I don't think it would be that much of an increase, I really don't. There are some people in District 6 right now that are not coming because it is a long way and there are other people who are not coming because they cannot get funds.

MR. DAVIS: And then another factor is that you have your District Meeting this next month.

MR. LANE: Yes.

MR. DAVIS: And it is always a good meeting.

PRESIDENT GEORGE: Let me ask you, Warren, what do you think?

MR. LEE: Well, insofar as the people in my District are concerned, I was thinking of the last five conventions and this is the only one that people have been able to drive to. Most of the time we have to fly anyway and I think our attendance would stay the same no matter where it is, except problem areas.

PRESIDENT GEORGE: Would you rather see it not go to Boston and not come to California but stay Central?

MR. LEE: Well, the people I have talked to in my District feel that the convention should move around. There is no sentiment to move to one location.

PRESIDENT GEORGE: Is it worth it, for example, to have to travel to Boston next year if you have it here or if you are going to have it in Las Vegas?

MR. LEE: Well, anyplace we go from the Southwest we usually have to go quite a distance anyway. We had good attendance at Baltimore, Atlanta and, in our case, if we have to travel, we are merely going to have a long trip no matter where we go. However, I think our people presently have no preference one way or the other.

PRESIDENT GEORGE: How about you, Gene, would you rather have it be Central all the time?

MR. SMITH: That is the feeling.

PRESIDENT GEORGE: Rather than go back to Atlanta?

MR. SMITH: That is the feeling of my people right now.

For example, take the Ohio Valley people, they have small schools. They had their Spring Sports Meeting and I think out of this there were two coming here out of that meeting. Their schools were just not able to do it this year.

However, we have usually had a pretty good representation just out of that small group of men right there.

PRESIDENT GEORGE: Do you wish to comment on it further, Lew?

MR. CROWL: I don't think we would have any objection to going East for one year if we knew, for example, that in another year or two it would be back to the far West.

Now, I think, in relation to our District, that this would be a fair way of doing it. There is no question but that you are going to get a bigger attendance in the center of the United States but the feeling out here is, well, okay, next year some of them will not get to go to Boston, but at least this year they will get a chance to come here.

MR. DAVIS: Also, you have to think about the exhibitors.

You are going to have a good turnout this year because next week, for example, after this meeting, the APTA will be meeting out here also and so that is really the only reason these exhibitors, at least

some of them are here -- in that they are able to hit two large conventions at the same time.

PRESIDENT GEORGE: How about you, Dick?

Would you rather travel or would you always rather go halfway?

MR. MELHART: Well, in my case, I think our district would like to put on a convention because we talked about it at our Winter Meeting. Therefore knowing this was coming up, I would have to say that it is worth it for us to travel, with the thought that we are going to have it in Seattle or the possibility of having it in California.

MR. JORDAN: In our case, if we went East, Mid-East, Central, Midwest and then West, we would get an opportunity to make at least one meeting and perhaps two of them in a five-year cycle.

However if it is always in the so-called Central area, then it will be ticklish for a lot of people.

PRESIDENT GEORGE: Therefore, essentially what you said is that it is worth it to miss the far West if you know it is going to come East.

MR. JORDAN: Right. If we can get a shot at the Eastern or Mid-Eastern site, this will give us one or two chances out of a five-year period.

I was kind of under the impression that this is what we were attempting to set up, rather than going East, Central, West, Central, and East -- that we were going to go East, Mid-East, Central, Midwest and then the far West.

Now, maybe I am wrong.

PRESIDENT GEORGE: We have really not gotten specific on this.

MR. HOOVER: I stayed more or less as the Bylaws provided. It would be a West-Central-East-Central-West. However, we have stretched that a little bit because one of the reasons is the number of cities in the country that could handle the convention, especially in relation to the size it was getting to last year.

Now, as to what we will have to plan on for the future, I just don't know. Nevertheless, we can sit here and talk all night about it but in the present position I am in, I am going to have to sign a contract with a hotel and commit X number of rooms; I have to commit for X number of functions and then when we say, at the last minute, we have 200 vacant rooms out of the 800 I committed to and they are holding them for us, then, before long, they are going to start thinking about that. Now, of course, there is really no legal action they can take because we try to give all of this to them ahead of time.

Now, in this particular situation, we only took 500 rooms thus far and that is some 300 short of what we talked about at the time Bill was planning for this Convention. At that time he was thinking about 800 rooms.

MR. FLENTJE: However, they did not say a word about it.

MR. HOOVER: The whole hotel is understanding of this.

MR. JORDAN: There is one thing that concerns me in relation to what we have been talking about and that is when you get this around various parts of the country, there tends to be a splintering away.

MR. HOOVER: I did not essentially mean that.

What I was trying to indicate is that if we make it too difficult for them, then these various regions will tend to hold their own meetings in order to keep their own people together.

Now, for example, if you say that people have

to attend meetings in order to get continuing education qualifications, to get points for their continuing education, and if they are high school trainers or in small colleges, people that cannot go, then it is also going to affect that. It is not only going to involve California or Boston but both.

If they only get to go to meetings every third or fourth year, then where are the points going to come from to take the courses that are going to be established by the Continuing Education Committee.

What I am trying to do here, for example, is to put all of these points on the table here before you.

MR. DAVIS: Fred is trying to project, in other words, what has already been discussed.

MR. HOOVER: As I said before, we are already up to 1982.

PRESIDENT GEORGE: Dick, how about your District?

MR. MALACRAE: I don't feel that splintering off is a good thing but I cannot see any harm in having District meetings because that gives everybody an opportunity to get to at least one meeting. If they cannot at least get to the National, it gives them an opportunity to attend one good meeting.

MR. DAVIS: On that point, also, there can be some areas that might be even meeting at the same time.

MR. MALACRAE: However, I think some advanced planning can eliminate that.

Also, the idea of splitting the country into thirds and a guy hitting one or the other is not such a bad idea either.

This would at least involve a rotation on the part of 75 percent of your membership. However, you are also arousing membership ire by not moving around and just

sitting in one spot and staying there. On this basis, you still are not hitting all of the greatest areas of population involved with your organization.

PRESIDENT GEORGE: In relation to you people on both the East and West Coasts, how about if we went East-Central-Central-West-Central-Central East? In other words, instead of now East-Central-West-Central, put two years of Central in there?

This means that out of a five-year period you would have three in the Central and a year on each of our Coasts.

How does that sound?

Does that sound better?

MR. CROWL: Yes.

PRESIDENT GEORGE: Would that be a compromise?

MR. CROWL: I would think so.

MR. SMITH: On that same line, how about going along with what he said -- an Eastern-Central?

What I was thinking of was in staying in the middle of the United States -- Eastern-Central and Western-Central?

PRESIDENT GEORGE: You are talking like Pittsburgh?

MR. HOOVER: Pittsburgh one time and Denver the next?

MR. SMITH: No, go further East than Pittsburgh.

PRESIDENT GEORGE: That sounds good to our people.

What do you think, Wes?

MR. JORDAN: I think no matter where you go

it is going to be a problem. For example, how much of a drive is it from Providence to Pittsburgh?

PRESIDENT GEORGE: Well, I would not even consider driving it.

MR. HOOVER: You know, a lot of schools say you can only go to meetings within the state.

MR. SMITH: In relation to coming out of our district, it is still involving going a great distance. Even in relation to our district, from where we are, Boston is still quite a long distance away. It is a pretty good trip that far. Now, we have had response from some of these athletic departments and athletic directors that there is going to be a cutting back, for example, in relation to what some of them call the "frill" travel. The athletic directors are kind of looking at this a little differently.

After all, we have to remember that we are also having to make our beans and bread and all of us better start thinking about that. I think we need to report something back to some of these people because they are starting to look down our throats in relation to some of these things.

PRESIDENT GEORGE: How does East-Central-West-Central and East-Central-Central sound for a change in formula?

MR. WHITE: Will you run that through once more?

MR. SMITH: How far East are you talking about and how far West?

PRESIDENT GEORGE: This is what we have to decide.

East on here, for example, is Pittsburgh and West is Denver.

MR. HOOVER: What we have to do is to, after

determining how we want to go here, look and see how many hotels or centers there are present in these areas in which we can meet.

For example, when we visited Detroit, we found two hotels at Detroit. In connection with one of them, the pilings were about eight feet out of the ground and they assured us that it would be ready in 1977. In relation to the other one, we walked through it in hard hats. Those were the only two hotels in the city who indicated to us they could handle this convention. Isn't that right, Bob?

MR. WHITE: Correct.

PRESIDENT GEORGE: I don't know of any place in Denver that can handle us, or Pittsburgh.

MR. HOOVER: On the other hand, if we go to the convention centers, then you have to pay on the basis of square footage for the space that we require. However, here where we are meeting now, this is not costing us anything. On the other hand, if you go and have to rent exhibit space, it is going to be more than it is here, also in connection with room rentals.

You know, in most places, your clinical space rents for so much, say \$25 a square foot.

Now, I am just throwing that figure out but then you do have an added expense to the Association on this basis.

Now, if we also go up with dues, we are likewise going to have to go up with registration fees.

MR. WHITE: Also, on that basis, you lose the convenience of one building.

MR. DAVIS: You will remember that we did that in connection with Baltimore -- which was a pain in the neck.

MR. HOOVER: You know, the first thing I do

in connection with any site I visit is that I look at the hotel and see if it is large enough to house us all under one roof.

Now, in connection with this particular facility, everything is ideal -- the exhibits, the clinical sessions, etc. However, you don't find this at every location.

For example, even in relation to Detroit we are going to have to meet in two separate areas but then they are in the same building.

MR. BUNCH: What about your recommendation?

MR. HOOVER: Well, I have the job of trying to schedule the convention facilities and everything else to meet the requirements of a majority of membership.

That still continues to be my recommendation.

Now, as to how we do it, in connection with the Central area, I would recommend we could stay, at least if the recommendation were left up to me, in one hotel -- as a matter of fact stay there but that won't always work either. On that basis, for example, we could find one facility and tell them we will be there every June and that would be it.

MR. BUNCH: How far in advance would you have to do that?

Also, would they give more help?

MR. HOOVER: I talked to the hotel in St. Louis and they told me they would block out the rooms and, further, that the large organizations are going more and more to this type of procedure, especially with the economy as it presently is.

They are going into one hotel and staying there. However, at the moment, I personally am for going and trying to stay in one hotel in the Central part of the United States, mainly to satisfy the telephone

calls and letters that I am getting, for example, as to why we have come here to Disneyland.

Now, in answering them, I see that this was scheduled some years ago, some six to seven years ago, before I was even involved with this. As a matter of fact, the contracts were all signed and, therefore, we just had to come here.

Now, in connection with the future, we likewise have some commitments and they can hold us to them if they so desire.

Now, perhaps next year, we can go to Boston (as a matter of fact, that is what we are going to do), and then Detroit and then, following that, to Las Vegas, and maybe then we should try to come back to St. Louis. In other words, we could do that and still maintain it in the triangle covered by this map here.

MR. DAVIS: I personally am opposed to going to Las Vegas.

For example, putting myself into the position of an Athletic Director, if you came in there and said you wanted to go to a convention in Las Vegas, I would turn you down.

MR. HOOVER: As a matter of fact, one individual told me that if we wanted to go to Disneyland, then we might just as well go to Disneyworld in Florida. That is what he told me.

MR. SMITH: As a matter of fact, I have had several people from our District tell me that they just cannot see themselves walking into their Athletic Director and asking, for example, that they be permitted to go to Las Vegas.

MR. MALACRAE: On that point, we had some concerns about this when we held the Eastern at the Playboy Club in New Jersey. We had some concerns as to what kind of image that would create. However, in relation to that particular location, we had one of our better

turnouts and the facilities were quite good and we did not hear any complaints.

PRESIDENT GEORGE: However, going to the Playboy Club there is a little bit different than going to some other Playboy Club.

MR. DAVIS: Yes, that is a different type of Playboy Club there.

MR. MALACRAE: As a matter of fact, they supplied us with a listing of all the organizations that have held meetings at that particular facility in recent years and, as a result, that particular group likewise held their meeting there.

PRESIDENT GEORGE: Let me ask this -- how does anybody else feel about Las Vegas? How would your Athletic Director feel?

MR. LANE: I would probably get them all right. I got them to approve Disneyland.

PRESIDENT GEORGE: Do you expect any flak in relation to Las Vegas?

MR. JORDAN: I would hope that District No. 1 would re-elect me to the Board of Directors so that they can send me out. I would kind of like to go to Las Vegas. I am sure there would be a turnout similar to what we will get here, although the turnout last year at Kansas City was really exceptional for District No. 1 -- especially having to go that far.

PRESIDENT GEORGE: I think this being our 25th Anniversary had a lot to do with the big turnout we had.

Well, we have to make some decisions. We have talked about this and the time has come. What are we going to do?

Does anyone want to say anything else?

MR. WHITE: You will have to decide tonight on

Detroit because we do have literature coming in. There have been expenditures made by the hotel and the surrounding facilities with regard to advertising, sending the literature in, etc.

PRESIDENT GEORGE: Well, I think we are probably committed to Detroit.

MR. HOOVER: Well, we are committed in the sense that we are holding the option and that we have not signed an actual contract. However, you could say that we are committed orally in connection with all of these places because the only reason we are presently trying to hold off is so that we do not give them a commitment that we know we cannot meet.

For example, with the MGM Hotel in Las Vegas, they could hold four or five organizations like us at the same time and function without any problem. However, in relation to Detroit, we are far enough along there that it is going to be tough to change that particular one.

MR. WHITE: I don't think by any stretch of the imagination there will be a problem in filling that hotel. We had our District Convention, which was as big as this convention, going in there.

MR. LANE: As I understand it, in accordance with our Bylaws, we have to commit for five years. Therefore, I don't see how we can even consider changing any of this before 1978.

If you look at 1978, 1979 and 1980, we are talking about things that we have already been talking about for some time -- Las Vegas, New Orleans, Washington D.C.

Now, if we can change the Bylaws and go Central for 1978, 1979 and 1980, then we will have fulfilled the Bylaw requirements of five years and then we can take a look at it down the line for 1980, 1981 and so on.

MR. WHITE: Well, from the discussion, I

don't think we can even change Las Vegas.

MR. LANE: I am saying, for example, that we cannot change Detroit. Also, for sure, we cannot change Boston anymore.

MR. HOOVER: Boston has already been contracted for. They have turned down two conventions and we had to change our date to get the largest hotel there to handle us.

MR. LANE: I am saying that if we change 1978, 1979 and 1980, then we will have fulfilled the Bylaws of five years and then, after that, let's go central -- let's go ahead and change it and go central -- to St. Louis, Kansas City, etc.

MR. DAVIS: You can count Detroit as Central and then bring in a Central City in 1978 -- go west in 1979 -- Central in 1980 and 1981 and then East in 1982.

MR. HOOVER: We would go to Boston, Detroit, Denver and then back, in 1979, to St. Louis.

MR. DAVIS: I would go to Boston, Detroit, St. Louis or Kansas City and then Denver.

MR. LANE: On the other hand, why not go St. Louis all three of those years? We are going to be there in 1981 -- go ahead and take advantage of this.

MR. DAVIS: That would also be all right.

MR. HOOVER: We could drop Washington in 1980.

MR. LANE: It would be a four-year package deal. You can make a four-year deal with St. Louis.

MR. HOOVER: We can do that.

MR. LANE: Then, somewhere within that period of time, somebody else can worry about it because I am sure that by that time we will all be off the Board of Directors anyway. (Laughter)

PRESIDENT GEORGE: One thing about going to St. Louis is that it is Central but in a rather small district.

MR. LANE: However, it is on the border of one of the bigger districts.

MR. MORRISON: We will have to come up with some form of help to these various districts. We will have to come up with a formula that we get a committee, perhaps a National Committee, and we will then add people, for example, so that one person will be working with the entertainment and another will be working with the program. I am sure we will have to come up with some formula and with the thought of national helping these various districts put on the Convention.

It will have to be done by District No. 3, maybe, if Washington was District No. 3, in 1980.

MR. FLENTJE: Let them have the program and then let some of the closer districts have the entertainment.

MR. HOOVER: This is what I mean.

For example, if Herman had the Board of Directors in 1980, then the program would have to come out of District No. 3. He could appoint a committee.

Now, if, in 1979, it was to be New Orleans, that would have to come out of St. Louis and the District would have to have responsibility for it, with the help of National.

If it was Las Vegas, if we go there, then District 8 or 10 could come in and take this over.

MR. HOOVER: Perhaps you could approve it for three years, leaving 1981 and 1982 open, waiting for things to get better, and then swing back to Seattle, try to keep that commitment and then if things developed along a different trend, we could again travel.

MR. SMITH: In other words, you are now

talking about going to Boston as contracted.

MR. HOOVER: Correct.

MR. SMITH: And Detroit as basically committed?

MR. HOOVER: What I am trying to say is that you cannot let these district people put in so much work on it and then come up, change your mind and forget about it. You just cannot treat people that way.

PRESIDENT GEORGE: Have they, for example, done much work in relation to Las Vegas?

MR. HOOVER: Well, we have talked to MGM and we have the first option. They have changed Sales Managers twice and we are small compared to what goes in there.

MR. SMITH: As I understand it now, you are talking about, in 1978, going to St. Louis and giving it to them for three or four years?

MR. HOOVER: That is what was proposed.

MR. SMITH: Because St. Louis does have it again in 1980.

MR. HOOVER: Maybe go three years to St. Louis.

MR. SMITH: I think this might be a helping point in connection with some of the athletic departments.

MR. BUNCH: I think it should be written and circulated that we are economizing, etc.

PRESIDENT GEORGE: I am afraid it involves a whole philosophy of an athletic department.

For example, in connection with the ones I have heard are not coming, they would not even have been able to go were it in New York City. In other words, their athletic directors are not sending them mainly because they are not sending them any place.

Somebody mentioned Chris Patrick. Well, they are not coming, not because it is in California but because the school cut off their funds in relation to a trainer going to a convention, mainly because the school doesn't have any money and not because it is in California. At least that is what I have been told. They told Chris there would be no convention for him this year -- that they don't have the money, as a matter of fact, to send him anywhere.

MR. FLENTJE: I think, selfishly speaking, each one of us would like to have it in our own back yard, given the opportunity. However, I think if we look at what is going to be the best for the whole organization, then we will have to go Central and keep there as much as we can.

I think for the good of the whole organization, after it is all said and done, we have to stay where the people are or where they can get to. Sure there are some on the East Coast, for example, that will not make it, also some on the West Coast. There are also a bunch of them in Missouri or Illinois who also would not have come.

PRESIDENT GEORGE: District No. 1 essentially has the same amount of members here as it has everywhere almost every year, other than last year in Kansas City.

MR. HOOVER: I had Districts Nos. 1 and 2 broken down.

PRESIDENT GEORGE: They usually get from 20 to 25 individuals no matter where it is.

MR. MALACRAE: What was the breakdown with Districts Nos. 1 and 2 combined?

PRESIDENT GEORGE: About 20 in District No. 1 and 18 or 20 in the other. This is low for District No. 2 and about average for District No. 1.

MR. CROWL: How many are in District No. 1 and District No. 2 altogether?

PRESIDENT GEORGE: All I can tell you is that there are about 300 certified.

MR. CROWL: And you guess that a good percentage of those will go next year?

PRESIDENT GEORGE: Yes.

MR. CROWL: So you are talking in the neighborhood of 150 or so more that would go next year than maybe never go West to a convention?

PRESIDENT GEORGE: What I am trying to say is that in connection with District No. 1, there will be a lot of them come to Boston that will never leave the confines of New England.

Now, we are told that these conventions are mainly planned for the students but if you were to ask me about it, I would say that the convention is really for the certified members. I know we are involved in a big student program but I think we do a lot more for the students. However, I think the convention is for the certified members.

MR. WHITE: So we don't totally forget, let me re-emphasize that Lew had a very valid point. For example, here are 125 people that are not going to get to a national convention unless it is made easy for them to get there.

In other words, there are some who are not even going to Detroit but yet we cannot completely forget the East or West Coast. You have to come out here every now and then.

I would say that we would be getting a lot of financial support if we were to both announce and demonstrate that we are going to try to help the economy within the next few years by compromising on some of these things.

MR. SMITH: I think you have made a very valid observation there.

The suggestion that we have right now -- Boston-Detroit- and then it goes to St. Louis for that period of time, just on that basis now, we should stick to that mainly to see what the basic economy is also going to do within that period of time. This will also let people know we are thinking in this fashion and then come back and take another look at it.

PRESIDENT GEORGE: Well to me, at least just as a member, three years in St. Louis would not be very appealing.

MR. JORDAN: As a matter of fact, you are not going to sell my athletic director on the fact that we are economizing one single bit if you tell him we are going to go to St. Louis for the next three years. Now, I am sure that is going to help a lot of people in the middle of the country but I am being selfish and thinking of my own situation.

I think District No. 1 would like to be able to have a meeting somewhere on the East Coast -- at least once in a five-year period.

Now, you think I am wrong in assuming that?

PRESIDENT GEORGE: I don't think so, Wes.

MR. JORDAN: I have talked to a lot of people in the spring and that is the only opportunity a lot of them are going to have. If the East Coast, however, means Miami, Florida, then we are not going to get many from District No. 1. If the East Coast is Washington, etc., Boston, then I think we can talk -- also New York. Pittsburgh, however, is a different story.

I would be in favor of going East and then going either Mid-East, Central and Mid-West and the far West, or making it three years Central if that is the way you want to go. However, I still like the idea of meeting on the Coast once out of five years.

MR. BUNCH: We have five years to go and, therefore, why not go along with Eddie's proposal --

Boston, Detroit and St. Louis for three years.

MR. WHITE: Why St. Louis for three years -- why not say for two years?

MR. BUNCH: Well, you said you had to plan for five years. Of course, you can always rescind it.

PRESIDENT GEORGE: I am sure that the room prices are not that important. An additional dollar a day for five days doesn't add up to that much. We are talking essentially about the travel expense and that is where the real expense lies.

MR. WHITE: I am sure that St. Louis will be glad to have us in 1978 right now.

PRESIDENT GEORGE: Let me ask this -- how does District No. 8 feel about losing Las Vegas in 1978?

MR. CROWL: I don't know how they would feel about losing Las Vegas in 1978. Now, I think they would feel bad about it if it wasn't going to come out there at all -- if we were going to stay in a Central area.

PRESIDENT GEORGE: Fred has said Boston, Detroit, Denver and St. Louis. How does that sound for a proposal -- Boston, Detroit, Denver and St. Louis?

MR. WHITE: I believe he had them reversed.

MR. HOOVER: In other words, you are moving West, that is what you are doing. You start with St. Louis and end with Denver.

MR. CROWL: I don't think that District No. 8 will like that.

PRESIDENT GEORGE: Well, gentlemen, we do have to make some decisions.

Fred's last proposal involved Boston, Detroit, Denver, St. Louis and then stop.

MR. WHITE: Was it in that order or doesn't it make any difference?

MR. LEE: Boston, Detroit, Denver, St. Louis -- and that is through 1980.

MR. DAVIS: Detroit in the Central Area; St. Louis in the Central Area; Denver in the West and then come back to St. Louis. St. Louis is 1980 and 1981, or Central.

MR. WHITE: Or, on the other hand, if things are looking good, you could go to the East Coast or the West Coast during the next couple of years. If money is better, you can go from Denver out to the East Coast and then back to the West Coast and then stay in the middle again.

PRESIDENT GEORGE: Well, all right. I like the idea of going up to 1980 and then re-evaluating it again.

MR. SMITH: Yes, stop and take a look and see what has happened in the interim. However, I don't think we can really wait until 1980 to re-evaluate.

MR. LEE: Of course, we can re-evaluate every year.

MR. HOOVER: Ideally, I believe what we can do is to go to Boston, Detroit, Denver, St. Louis and stop right there for now. I know, of course, this is breaking the Bylaws but we are in a situation here that necessitates something like this.

MR. WHITE: It looks good and then, later on, if the money again becomes available, we can go to the Coast.

PRESIDENT GEORGE: Would somebody like to make that in the form of a motion?

MR. LEE: I would so move.

PRESIDENT GEORGE: As I understand it, the motion now is for the convention to be at Boston, Detroit, Denver, St. Louis -- Boston in 1976, Detroit in 1977, Denver in 1978 and St. Louis in 1979. That is the motion.

Is there a second?

MR. SMITH: Let me discuss one more thing.

PRESIDENT GEORGE: There has been a motion, is there a second?

MR. FLENTJE: I will second the motion.

PRESIDENT GEORGE: We are now open for discussion.

Let me say, for example, that our first goal will be to try to reach as many of the members as we can and then, hopefully, a second goal will be to make some profit from these conventions.

MR. CROWL: Do you feel, for example, we will get that many more in Denver than Las Vegas? As for myself, I don't know.

For example, I would be willing to bet that a lot of the people from back East and other Districts, if you are going to go to Denver, for example, they would just as soon spend a little more money and go all the way to Las Vegas rather than stopping at Denver.

MR. JORDAN: I think Las Vegas has more to offer, if you can get anything at all.

PRESIDENT GEORGE: Do you think, on that basis, more people would pay their own way?

MR. JORDAN: Well, I don't know.

MR. MALACRAE: I think that may be true and maybe this is a reflection of what happened last year at the Playboy Club because, in that connection, they took that as a vacation as well as a meeting.. They also

had pretty good family attendance there.

MR. DAVIS: I think they would have gone anywhere last spring in order to get away from Grossinger's.

MR. LANE: Who made the motion?

PRESIDENT GEORGE: District No. 7, seconded by District No. 5.

MR. CROWL: Can you amend a motion?

PRESIDENT GEORGE: Yes.

MR. CROWL: I would like to amend it to go to Las Vegas -- to keep at Las Vegas for 1978. If we are going to go to Denver, I think just as many people would go to Las Vegas.

MR. LANE: Then we are getting away from what we are trying to accomplish here.

PRESIDENT GEORGE: I think we need a second to that amendment. Is there a second?

MR. HOOVER: I think what you are doing is thinking of your individual districts. I think this is good but I believe what I came in here for was in relation to thinking of the whole association. I don't think it is a matter of which District is going to get upset. That is not the problem we are faced with. I think we have to think about the Association in toto -- get back to a meeting where we can have a better attendance of people and then quit worrying about it -- either that or I will tell you we ought to go back to the three-day grass roots meeting of fundamentals and forget it all. That is the way I feel.

I have heard all of these comments here and I have heard what you have said here and now you are thinking about District 8, for example, getting mad.

MR. CROWL: I did not say anything about District 8 getting mad. I felt and said that if somebody

was going to come from the East Coast, that I would be willing to bet they would come to Las Vegas before Denver because it has a lot more to offer.

MR. FLENTJE: That may be true but how many total people are we going to get?

MR. BUNCH: I would call for the question.

PRESIDENT GEORGE: Right now the motion before us is Boston, Detroit, Denver, St. Louis and then there was an amendment that it be Las Vegas in 1978. Was there a second to that amendment?

Well, there was no second, and so it still remains the same -- Boston, Detroit, Denver, St. Louis. Have you all had enough discussion on this? Is there any more discussion?

MR. HOOVER: How about listening to this?

PRESIDENT GEORGE: This is another amendment to this motion?

MR. HOOVER: Boston in 1976 as planned, Detroit in 1977 as planed; St. Louis in 1978 and Las Vegas in 1979?

By that time if we see we have to modify, we can do it. We won't have to publicize Las Vegas to the athletic directors as long as we have the contract.

MR. WHITE: Will you run that through again?

MR. HOOVER: Boston, Detroit, St. Louis and then, in 1979, instead of New Orleans, go to Las Vegas. During that four years we are going to know whether things are going to settle down or as to what is actually going to happen.

PRESIDENT GEORGE: We have the motion before us concerning Boston, Detroit, St. Louis and Las Vegas. This latter one includes an amendment to the motion.

Does anybody want to make an amendment?

MR. MALACRAE: I would make the amendment.

PRESIDENT GEORGE: Is there a second?

MR. JORDAN: I will second.

PRESIDENT GEORGE: The motion now before the Board reads that the convention sites will be Boston for 1976, Detroit for 1977, St. Louis for 1978, Las Vegas for 1979 and then re-evaluate after that.

Is there further discussion?

MR. JORDAN: In other words, you are going to re-evaluate after the Las Vegas Meeting?

PRESIDENT GEORGE: Well, I am sure we will re-evaluate long before that.

MR. DAVIS: It will involve an annual re-evaluation.

PRESIDENT GEORGE: Again -- Boston, Detroit, St. Louis, Las Vegas, with an annual evaluation. That is now the motion and the second before you.

Is there any further discussion?

MR. FLENTJE: Are we going to indicate who is going to put on the program or is that separate?

PRESIDENT GEORGE: I am sure that can be done at another meeting.

Now, is there further discussion? If not, all in favor of this schedule kindly raise their hands. There are seven hands in favor -- Districts Nos. 5, 4, 2, 1, 8, 7, and 6.

Now, all those opposed raise your hands. Districts Nos. 3, 9 and 10.

Now, I guess we are ready to move on. Is that okay with you, Fred? Do you have anything else?

MR. HOOVER: That is it for right now.

PRESIDENT GEORGE: We will then proceed with the agenda and the next item has to do with the report of the History and Archives Committee.

This involved the printing of the history and development of the NATA. He can get 1,000 copies for \$2,647.

MR. WHITE: Why don't we do that and try to sell them?

PRESIDENT GEORGE: We paid for this and if we sell them for, say, \$3 a copy, we will make a couple of hundred dollars -- if we sell 3,000 copies. If we sell 1,000 we will still make something.

MR. CROWL: However, he is not going to get anything for this?

MR. DAVIS: Mike sent me a sample of this firm's work and it looked real good.

PRESIDENT GEORGE: This is King Brothers?

MR. DAVIS: Yes.

PRESIDENT GEORGE: I am informed that they print the football program of the Baltimore Colts.

MR. FLENTJE: Williams and Wilkens won't print less than 2,000?

PRESIDENT GEORGE: That is right.

MR. DAVIS: Yes.

I have also asked him if he would assign the NATA the rights to resell these and he said yes. Therefore, it will be ours to do with what we please. The main thing is the promotion of the history of the Association.

MR. WHITE: Has anybody ever read it?

MR. DAVIS: Yes, I have.

MR. WHITE: Is it good?

MR. DAVIS: It is the history of the Association. If you enjoy history it is fine.

PRESIDENT GEORGE: Do you think, for example, we could sell 1,000 copies?

MR. WHITE: I don't think so, no.

PRESIDENT GEORGE: Wes, what about you?

MR. JORDAN: Well, to my way of thinking, you would have to really push it with the libraries, I think.

MR. SMITH: I would agree with Wes. It would have to be pushed very hard, I think, in order to sell that many.

PRESIDENT GEORGE: A thousand copies at \$3 each?

MR. CROWL: For \$3 I would buy it just for my own library.

MR. WHITE: I would also but I can think of 900 other people who would not.

PRESIDENT GEORGE: This is a paperback.

MR. LANE: For example, there are 1,000 Certified Training Directors.

PRESIDENT GEORGE: This is not a hard cover book.

MR. DAVIS: It is a paperback book. The other one was a hard cover one.

PRESIDENT GEORGE: However, the hard cover one costs three times that much.

MR. CROWL: All they would have to do is to require one as one of the textbooks in a curriculum and they would go.

MR. FLENTJE: That would certainly be a deal.

MR. DAVIS: Perhaps before you approve any more schools you should make that mandatory. (Laughter)

MR. LANE: I already see some 2500 potential customers.

PRESIDENT GEORGE: What do you think -- do you think we could sell 1,000?

MR. DAVIS: Yes.

MR. FLENTJE: Yes.

PRESIDENT GEORGE: In other words, put a couple of questions in the certification examination pertaining to it and I am sure they would sell.

Now, is there a motion to either approve or not approve the sales proposal for NATA to come up with \$2,647 for King Brothers of Baltimore, Maryland to print the history and development of the NATA? Is there a motion?

MR. FLENTJE: I will so move.

MR. LANE: Second the motion.

PRESIDENT GEORGE: You have before you the motion and the second -- is there further discussion?

MR. JORDAN: Do you want to write in what the plan is for dispensing or charging for these?

PRESIDENT GEORGE: I would think it would be \$3.50.

MR. JORDAN: Apparently we have just jumped

fifty cents.

MR. DAVIS: \$4 each or \$5. Let us see what the going rate is when they come off the press.

PRESIDENT GEORGE: We will advertise in the Journal.

MR. DAVIS: We will probably handle them like we are handling the months. Orders are being taken at Lafayette and they are mailing them out of Philadelphia at their cost. She will send me the mailing label.

MR. CROWL: Are we voting on this figure of \$2,647 for the enamel paper or for cheaper paper? They have a quotation concerning two different types of paper.

MR. WHITE: That would be the offset paper. The enamel was a figure of \$2,709.00. I think I would want the enamel paper.

PRESIDENT GEORGE: The enamel paper is what the Journal is on.

MR. WHITE: Then I would want it on that for the difference.

MR. DAVIS: Let's take the higher figure.

PRESIDENT GEORGE: We will change it to \$2,709.

MR. FLENTJE: Okay.

MR. CROWL: You might sell that many more copies.

MR. WHITE: You have a good eye.

PRESIDENT GEORGE: We have before us the motion and the second in connection with the higher figure. Is there further discussion?

If not, I will put the question.

...Whereupon, the motion was voted upon and declared to be carried...

MR. JORDAN: Was there going to be any more discussion on the other recommendation I made on that, on the selection of a university?

PRESIDENT GEORGE: Well, I talked with him about that. He said right now, however, he would just as soon keep the history and archives where they are -- in other words, store them in his home. There is no expense and, further, he just cannot see a college or a university that would have any use for it or neither has anyone made any requests for it.

Is that about what you got out of it, Otho?

MR. DAVIS: Correct.

PRESIDENT GEORGE: Therefore, we will keep them right where they are, which is at his home.

MR. DAVIS: He has purchased a file cabinet and everything is kept right there -- at least for the time being.

PRESIDENT GEORGE: And, someday, when we do get to a central office, that will probably be where it will be kept.

Is there anything further on this particular item?

If not, we will proceed to the next item, which has to do with the Honor Awards.

Now, you can see the information pertaining to the 25-year Honorary Membership and also the Hall of Fame. You have had them before you.

There has been an addition to the Honorary Membership -- Dr. Robert Kerland here in California.

MR. DAVIS: You have approved the entire list with the exception of Dr. Kerland, who came in late.

PRESIDENT GEORGE: Would someone like to make a motion to approve him?

MR. CROWL: I will make that motion.

MR. MELHART: Second that motion.

PRESIDENT GEORGE: You have before you the motion and the second, is there discussion?

MR. DAVIS: Why don't you make it to approve the list as amended -- to approve the list.

PRESIDENT GEORGE: If there is no objection, I will consider that the motion before us.

Is there further discussion on the motion? Does anybody see anybody left off that should be on there?

Does anybody have information on people that should not be put on?

If not, I will call for the question.

...Whereupon, the motion to approve the list in toto was voted upon and carried...

The next item is the International Games Committee.

Chuck Medlar is ill and Eddie Sokowsky is bringing a report with him on Sunday and so I would like to table this until the next meeting.

However, I have a preliminary report. Just before I left, I talked with Chuck, and he, in turn, told me that Dr. Hanley had just come back from Mexico City where they had selected the trainers -- where they had done a lot of things in relation to the Pan Am Games.

Now, the trainers have not yet been selected

for either the Winter or the Summer Olympics.

However, the trainers have been selected for the Pan Am Games. As I say, they have not been selected for either the Winter or the Summer Games because they don't even know where the Summer Olympic Games are going to be. That will be done, hopefully, sometime at Colorado Springs on June 29th and 30th of this month. That is when they will be selecting the Olympic Trainers for both the Winter and the Summer.

Now, I would like to give you the names as they have been selected.

...Whereupon, President George read the names as selected by the Committee...

Also, in connection with the selection of names from our list, I was informed that they had picked two other individuals but our members turned them down because of the change of dates.

MR. WHITE: On that basis, I wonder why he did not go to some other alternate members.

PRESIDENT GEORGE: Insofar as he indicated, and this is what I heard from Chuck, he asked a number of people from our list in relation to the Summer Olympics, who said they could not make that date.

At any rate, that is the way it now stands. There were some six at least selected from our list.

MR. CROWL: Where are each of these trainers from?

PRESIDENT GEORGE: One is from District No. 1, one from District No. 5, one from District No. 4, one from District No. 10, one from District No. 2.

They also indicated that they were trying to get Bud Miller for those games but they could not get in touch with him.

MR. DAVIS: They certainly did not try very hard.

PRESIDENT GEORGE: They had a Washington address and Washington would not give them a forwarding address. At least that is what I was told.

MR. MELHART: Well, if they called Dr. Garrick, that is what he would do.

MR. CROWL: All they would have to do, however, is to check with the University and with Otho.

PRESIDENT GEORGE: I would agree.

MR. DAVIS: As I indicated, they did not try very hard.

PRESIDENT GEORGE: At any rate, that is the preliminary report, at least until we get a report from Ed. That is all I have for you at this time.

The next has to do with the International Games Committee. Do you want to do any more talking on that?

MR. DAVIS: No.

PRESIDENT GEORGE: What do you want to do?

MR. LANE: Well, there again, I don't think we can do anything until we get the report.

PRESIDENT GEORGE: On selection or anything like that.

MR. LANE: I believe we are going to have a separate report on that?

PRESIDENT GEORGE: Yes.

We next go to the Membership Committee.

MR. DAVIS: In relation to the Membership

Committee, there is no report.

PRESIDENT GEORGE: On membership there is no report.

Next is the Placement Committee.

In relation to the report of the Placement Committee there is something. He is asking for \$2,000. The budget request for the Placement Committee is \$2,000.

Otho would like to have us talk with Rod and ask him to see if he can justify that amount of money being spent on placement.

MR. DAVIS: It is not a matter of justification. I am curious, for example, as to how many members or how much contact the Committee is having with people and prospective employers and employees -- how many are listed and how many have actually been placed through the Committee.

MR. WHITE: That certainly is a lot of money.

MR. DAVIS: In other words, what is the Committee doing for our people?

MR. SMITH: I have a question on this which was brought to my attention just the other day and this is one of the most recent things that came out and I think everyone received this.

This was dated May 28th, I believe, May 26th or something such as that and one of the listings on it was to the effect that the University of Indiana assistant was to be closed on June 1st. That really doesn't give people too much time to act on it.

MR. DAVIS: Well, that could have been a prior or previous listing also.

MR. FLENTJE: Was Colorado State on there for a deadline of May 15th?

MR. SMITH: I don't remember.

MR. WHITE: Colorado State was on it.

MR. FLENTJE: That deadline was May 15th.

MR. DAVIS: Another reason it might have been in there was, in connection with the affirmative action of the employer, you have to list it and they had already selected somebody and so they were merely listing it.

This is the same thing, for example, that Casey Clark did at our convention last year. Bud Miller had already been selected and hired to go to Penn State. Penn State is an affirmative action employer and so his name or the job was placed on our Placement Board in the lobby so that people were aware there was a vacancy and they could talk to Casey Clark.

That is all that it is -- just to protect themselves at a later date.

MR. SMITH: Well, that question was brought up and they wanted me to ask a question as to how this could maybe be alleviated in relation to some of those types of things -- if there is any method.

MR. DAVIS: Sometimes it also could have been a prior listing and it was never taken off.

MR. SMITH: I believe all of us, when we get these things, get about three or four of them in a five or six-day period or something like that.

MR. DAVIS: Yes.

MR. SMITH: However, I did not notice it on the other one. It may have been there -- I don't know.

MR. WHITE: Edwards, I thought he had left -- didn't he go to Texas?

MR. LANE: He went to Denver and now he is back. He is back in training now.

PRESIDENT GEORGE: Is there further discussion?

If not, this matter will likewise be tabled.

Next we come to the Professional Education Committee.

As you all know, Bud has resigned and this came as quite a blow. It is not a surprise, however, because Bud tried to resign about this same time last year and I talked him into staying on and he has worked one more year but it has gotten too much for him.

He keeps saying, for example, it is a full-time job and that it cannot be done by somebody on a part-time basis and, therefore, with those things in mind, we as a group are going to have to make some decision about hiring a full-time person or just what we are going to do.

MR. WHITE: I think maybe we should do something significant to indicate our thanks to him for what he has done.

This had to involve many, many hours of work on his part and, therefore, I believe we should, in some way, make some kind of indication of our thanks and appreciation.

PRESIDENT GEORGE: Would you like to make a motion?

MR. WHITE: Well, I would like to make a motion we do something.

I was looking for some other thoughts, as to whether you think this is true -- namely, I am sure that he has spent many, many hours away from his wife and on the road in connection with this process -- more so than possibly all of the rest have done.

PRESIDENT GEORGE: Let me say that in the past, Jack Rockwell and Bobby Gunn -- and I am not sure whether they did this for Pinky -- each District, for example, has donated \$50 and then we have given the person a \$500 gift. The only two I know this happened to while on the Board were both Jack and Bobby.

MR. WHITE: However, those were both Directors, were they not?

PRESIDENT GEORGE: A President and an Executive Director.

MR. WHITE: Personally, I think that the time that was involved here would be equal to that kind of an award.

MR. FLENTJE: On the other hand, are we setting a precedent by doing this?

MR. WHITE: I don't know if we are or not. However, I am sure there are not going to be very many who will be doing what Bud did.

MR. FLENTJE: I cannot say that.

PRESIDENT GEORGE: We may be setting a precedent but I think it is a proper precedent.

MR. WHITE: I think so.

MR. CROWL: I agree with Bob -- I think we have to do something but I don't know what.

MR. FLENTJE: Are you going to do something for Lindsay if he resigns?

MR. WHITE: Lindsay has done a heck of a lot but there hasn't been as much time involved as Bud has put in.

PRESIDENT GEORGE: I think that Lindsay and Bud, Fred Hoover, Rod with the Journal, they have all devoted a great amount of time to their assignments, but probably Bud as much or more than anybody else.

MR. WHITE: I would think if that is the kind of award made for exceptional service, that this was the case before, I would think that would be appropriate here.

PRESIDENT GEORGE: Would you make that in the

form of a motion?

MR. WHITE: Yes, if we are talking about a sum of \$500.

PRESIDENT GEORGE: Yes.

MR. WHITE: Now, I am not sure, for example, that I want to make a motion that the districts all give \$50. I would rather make a motion that the Association give it. I don't know if we should give him \$500 for taking a week's vacation with his family or something like that. I suppose that \$500 here with that indication might be appropriate.

MR. LANE: I would agree with Bob. I think something should be done for Bud but, on the other hand, I don't like the District assessment so to speak. I think it should come from these people right here because, let's face it, Bud Miller did a hell of a job for the Board of Directors.

MR. DAVIS: That is right.

You cannot bill back your districts and ask them for \$50.

MR. WHITE: Well, I would make a motion that we give Bud a \$500 Honorarium or whatever you decide to call it, a gift of appreciation from the NATA.

MR. MELHART: I will second the motion.

MR. WHITE: On the other hand, I don't want it to seem like we are trying to pay him and yet we need to have some kind of statement of appreciation.

MR. CROWL: Is there any problem in relation to giving that amount?

MR. DAVIS: Well, it is your money.

MR. CROWL: We have a lot of budgets and things to approve. Is there any problem?

MR. DAVIS: You can pick it up on interest.

MR. LANE: Could we along with this, and I have seen it and I don't know anything about it, but perhaps the President write a nice letter with it?

MR. WHITE: You could even put it in plaque form.

MR. LANE: Yes, and signed by the Board.

MR. MALACRAE: Would that not be in the form of a resolution to be read at the Business Meeting?

PRESIDENT GEORGE: I had written something for the business meeting.

MR. WHITE: However, can we, Dick, go back to that resolution or something?

PRESIDENT GEORGE: You mean like a plaque?

MR. WHITE: Yes.

I would like to include that in the motion.

PRESIDENT GEORGE: Well, as I understand it, we now have before us a motion to award ~~to~~ Bud Miller a gift of appreciation from the NATA of \$500, together with a letter and an appropriate plaque.

MR. MELHART: I will also second the addition to the motion.

PRESIDENT GEORGE: That is the motion and the second presently before you. Is there any further discussion?

If not, I will put the question.

...Whereupon, the motion was voted upon and carried, with District No. 5 abstaining...

PRESIDENT GEORGE: You know, Bud has done an awful lot and finding a replacement for him is going to be very difficult.

As a matter of fact, the first man we offered it to turned it down because he did not have that much time.

Bud keeps repeating in his letters and reports about the full time efforts of this job but he also mentions that one of the reasons that he is resigning is because he did not get approval from the NATA for a five-day spring meeting for the Education Committee.

Now, I would rather save that until Bud is here because that is really not a true statement.

If you will remember from the spring meeting, Bud asked us for \$400 -- he asked for \$400 because Johnson and Johnson was going to pay to get his whole committee together for a discussion on faculty trainer programs. He wanted \$400, of which the Board approved half, to meet for two or more days and we were going to pick up half the expense of that.

Well, the money from Johnson and Johnson fell through or they would not give Bud the money to get his Committee together.

Now, I understand that Jerry Gilbert from J&J and Sports Medicine, who were supposed to be running this thing, are kind of on the outs. I don't know what the problem is but I do understand, however, there is a problem there.

Therefore, Bud came to Otho and I and asked us for a sum of \$4,000 to get his Committee together for five days. Well, I thought hard about it and I did not think we ought, without a Board meeting and without approval, to do this. I did not think, that without Board approval, I could give Bud \$4,000 and I also think that Otho felt the same way.

I said, "Bud, I think one way we can get

around it is to have your Committee come out early to Anaheim -- come out two or three days early, stay two days later and we will pay for your room and board for those days." On that basis, I thought it might cost \$1,000 or \$2,000 but I could not see coming up with \$4,000 for them to have a meeting in the spring and another meeting at Anaheim.

Well, Bud's Committee could not meet early or late because of previous commitments the members of the Committee had made, thinking they were going to have, for example, a May meeting sponsored by Johnson and Johnson.

What it really came down to, however, was the fact that they could all make it with the exception of one man and out of a ten-man Committee, if one man cannot make it, there is really no need to not have a Board meeting and so that is essentially the straw that broke the camel's back.

Bud could not see fighting it any longer.

Now, what I have tried to indicate to you, for example, is that I did not think I could give him \$4,000 without first coming to you. Now, I had talked with Bud about that and he agrees but I think, at any rate, that was the last straw.

Now, as I say, Bud and I have talked about it and he agrees it wasn't right to ask us to just give him \$4,000.

Now, on that basis, let me ask you this -- did I do right or should I have given him the \$4,000?

You know, if I were sitting out there and you fellows gave away \$4,000 without asking me, you would certainly have heard from me.

Are there any comments?

Dick, I know you are on that Committee, do you wish to comment?

MR. MELHART: I think, first of all, there are a lot of changes that are going to have to be made in connection with the Education Committee. I think they do have too much to do and not enough time in which to do it. They are tied down with too much paperwork.

Bud, I know, has really felt strongly that the Education Committee had to have some direction -- to try to determine where we were going and just how we were going to get there -- because at Pittsburgh we spent the majority of time approving curriculum or disapproving it or whatever it might have done -- we really did not have sufficient time to get into the continuing education matters that were facing us and some of the things that are really pressuring us right now.

You can see, from the report that you have been furnished, that with regard to the matter of continuing education, the trial period thereof, that this has been put off for another year just because of the fact we cannot get to it.

PRESIDENT GEORGE: Let me ask you -- do you think I should have given him the \$4,000?

MR. MELHART: No.

PRESIDENT GEORGE: As a Director?

MR. MELHART: No.

PRESIDENT GEORGE: I am sure that Bud, at the time he was a Director, would not have felt that way either.

MR. MELHART: I don't think he should have.

PRESIDENT GEORGE: At any rate, I think we have lost one hell of a fellow.

As a matter of fact, Bud really was strong in his letter. He really thinks we are coming apart.

Also, as I said, he wants a full-time Director.

Lindsay wants a full-time Director.

Now, we are going to come to you with a proposal but I don't even know, even though we would like to do something here, whether we can do it without first having a dues increase.

For example, we all know we would like to move the office to Philadelphia, that we would like to hire a full-time secretary, and here is where Otho and I probably disagree, and I would like to hire an Administrative Assistant, a kid out of college a year or two maybe, someone who could do some of the workload in relation to this matter of education and things like that.

Here I am talking about someone in the salary range of from \$10,000 to \$12,000.

Otho would still remain the Executive Director and this one person would be like an administrative assistant and a secretary.

Now, Otho, on the other hand, feels that this is moving too fast but I feel that if we don't do it, we will have other difficulties.

For example, as I said, Lindsay presently is not very happy either and, therefore, that is one of the things we are going to have to decide before we leave here -- just how much we are going to do.

Now, Otho, why don't you say something about this?

MR. DAVIS: Well, as I indicated to you in March, I am very opposed to a dues increase. Already we are paying the highest dues of any Association, not every association because the APTA is probably higher. However, the American Football Coaches are much lower.

As a matter of fact, my dues to this group are only \$7 a year.

At any rate, Frank, you have already stated most of it.

PRESIDENT GEORGE: To my way of thinking, I think we can establish the office at Philadelphia, get a full-time secretary and administrative assistant without a dues increase.

MR. DAVIS: I have a letter here that came in today from a firm in Philadelphia but I still have to get more information from them before I give it to you.

Now, eventually I believe we are going to have to go to a computer type of arrangement insofar as membership goes anyway. This will involve the matter of mailing, making labels and membership and, further, the sooner we do it, the better off we as an Association are going to be.

The matter of continuing education will likewise gradually be lumped into all of this.

I was talking with these people just the other day and you can also put on the computer, for example, all other types of information you want on a member -- for example, what other organizations he belongs to, his education, his employment, what level of employment -- as a matter of fact, anything you want can be built into this system but, basically, the way I see it today, it is a matter of initial expense.

PRESIDENT GEORGE: As I understand it, this would involve an expense of \$850 per month?

MR. DAVIS: Yes, but before I come to you and present it to you, I have to make a call tomorrow in order to find out what all of this does actually include.

PRESIDENT GEORGE: About \$100 per thousand.

MR. DAVIS: \$100 per thousand to get our computer system set up.

We are paying right now, an enormous amount of money to have the Lafayette mailing do this for us, especially in relation to what we are getting in return.

I broke down one particular month there and it was something like 800 hours for secretarial help. This involves five women and, of course, there is no way that they are doing that kind of work.

In talking with the CPA and computer man the other day, they indicated we were paying for work whether it was quality work or not and they would like every account that they have to be on an hourly rate instead of talking about a per job or per time spent factor. However, this is something we have to further look into.

PRESIDENT GEORGE: In other words, they would like a flat rate now?

MR. DAVIS: Yes, a flat rate and not an hourly rate. They want it on a flat rate -- contract with someone to do the work.

As I say, we have to look at this a little deeper and before we leave here we will have that information to you.

PRESIDENT GEORGE: I do want all of you to be thinking about this concept of moving the office.

Also, the concept of the Executive Director is very frightening. For example, who do we give it to? You know, there are not very many people you can trust something like that to. Off of the top of my head, there was only Otho, Bobby and Bud Miller.

Well, Bobby didn't want to have any part of it; Otho doesn't want to leave the Eagles and Bud is not so sure. Therefore, at the present time, we did not get into it any deeper than that.

But, on the other hand, in connection with the people we would be seeking, to my way of thinking, who would we actually seek?

In other words, would we seek someone who is a trainer, someone not a trainer? In other words, who

do we entrust the Association to because this person will probably become a Walter Byers, a Cliff Fagen. In other words, they become "the Association". Therefore, it is very important whom we choose.

Now, I thought this way of keeping Otho -- he is working as a trainer -- keeping him as Executive Director and having him oversee the administrative assistant. I thought it would be the answer.

However, Otho still thinks that is moving too fast.

Further, as I said, I think we can do some of this without a dues increase.

For example, when I look at what we pay the Lafayette mailing service, I think, for that same amount of money, we can hire these two people and even rent an office.

For example, we paid the Lafayette mailing service over \$30,000 last year and that certainly is a lot of money, plus we have Bud asking for \$4,000 for a secretary. That brings it up to \$34,000.

I think, on that basis, we can get two people, rent an office or do it but, nevertheless, it is a gamble because we still don't know how much goes on at Lafayette mailing, we really don't.

We are spread out. You know, all of this voluntary work is great but if you ask me questions on how things are done, well, I don't have the answers.

With regard to Otho, I also asked him some of these questions and he cannot answer some of them, and this is mainly because we are so spread out. We really don't know what people are doing -- we don't know where the money is going.

MR. DAVIS: It all has to be tied in, brought into a tighter arena.

PRESIDENT GEORGE: Also, all of this has been overbearing to me with regard to trying to make some of these decisions.

MR. CROWL: I have a couple of questions.

One is this -- if you had a secretary, a full-time secretary and a full-time administrative assistant, what are you talking about in the way of salary?

PRESIDENT GEORGE: Well, I am talking about from \$10,000 to a \$20,000 maximum for those two salaries.

MR. CROWL: On the other hand, I am more concerned as to how much of a load they are going to take off of the Professional Education Committee and off of Lindsay.

In other words, will they be able to really take a great load away from them?

PRESIDENT GEORGE: Well, I am hoping that they would do not the policy making for the Professional Education Committee, not going in and approving curriculum and things like that, but do the paperwork in connection with where, for example, a person would write in for a curriculum or whatever he writes in for, the form -- that this type of assistant could send out the form and then the forms could then be sent back filled out and if they are not complete, they would still never get to that voluntary worker.

That employee, for example, would again check that form and if it was not complete, send it back again and indicate the form was not complete and in what ways it was not.

This individual, for example, would take over all of this routine function that both Bud and Lindsay now have to do. I am hoping that this individual could do it.

Now, it could also be a girl, not especially a fellow.

MR. CROWL: However, by doing that, you feel that whoever we had would be able to handle Bud's routine duties as well as those of Lindsay?

PRESIDENT GEORGE: Yes. In other words, they would run their meetings, would be responsible for the policy setting decisions and things like that but we would take that backload of paperwork away from them.

MR. SMITH: Would this position involve anything insofar as helping on the Journal was concerned?

PRESIDENT GEORGE: Well, I asked Otho about that. As a matter of fact, I asked Rod if he wanted this and he indicated that he could keep going the way he was but this would probably be something for the future.

Now, as I see it, we have five committees with a big workload -- Education, Certification, the Journal and Convention, as well as Placement.

Now, in relation to the Convention Committee, Fred is not complaining. He would like to keep it going the way it is and, further, it doesn't cost us anything.

MR. DAVIS: Fred, up to this point, has not come and asked you for anything but I am going to ask you, not right now but later on, for some secretarial help for him also.

However, again, I am very much opposed to taking a quick step here, especially in the present state we are in. I would be very much opposed to taking a quick step at this time, mainly because we have some \$42,000 in savings and if you were to take that \$42,000 in savings, get yourself a full-time director, set up an office, get secretarial help, pay rent, pay benefits and everything else, all of which is going to be needed to get a first top rate guy to do it, put all of that in and then it falls flat in two years, then you will have also depleted your savings, plus the fact you will have created a bad image. This is my feeling about going too quickly in relation to some of these things. I believe you ought to go at it slowly.

PRESIDENT GEORGE: You are talking about a full-time Executive Director?

MR. DAVIS: Yes.

Another thing is that we have made great strides by just being slow -- the poor boy type of association. We have gotten a lot done by a lot of people through such organizations as the AMA and some of the other ones, merely by being the "little guy" and we have also gone a long way. I think a lot of doors have been opened to us not from NATA but by our associations with a trainer from a particular school, etc., and therefore, I don't think we are going to have any more impact by having a full-time Executive Director who says "I am the Executive Director of the NATA". I don't think it is going to get us that much more.

For example, I think that Eddie Lane, in connection with the Dallas School System, gets us a lot more than anybody else in this room from where he is employed than you will through an association. At any rate, that is my present feeling.

MR. CROWL: My other question was this -- are you willing to continue, because I ask this on account of that fact that you do put in a heck of a lot of time for what you get out of it.

MR. DAVIS: If you want me to, I will. It has been enjoyable and it does mean long hours, yes.

PRESIDENT GEORGE: It has been long hours for Otho since football is over.

MR. DAVIS: However, I am very fortunate in that there are two of us all year long and Ron has carried the load since September or since December or January. This is insofar as the work in the ball club is concerned.

MR. MELHART: Does the organization have anything to say about this or do they know?

MR. DAVIS: Yes, they know. As long as we do our job, however, they don't care what we do. That is the understanding I had with them when I went in there and they indicated and said that as long as the work is not neglected, well, that is fine.

Of course, your place of employment comes first. Now then, I have never gone to them and said that I would like to Xerox some material for NATA or that I would like to mail this, that or the other thing for the Association. As a matter of fact, nothing has ever been said.

I am sure, on the other hand, if I went and asked, they might say, "well, you ought not to do that", or something like that. However, they know I use that Xerox machine a lot of times and I know they know it and it is really not for Eagle business.

MR. CROWL: You said, if I heard you correctly, you were against an administrative assistant and a full-time secretary. How can we possibly relieve anybody of any work by just getting a secretary?

PRESIDENT GEORGE: That is why we want what we have requested.

MR. CROWL: However, we already have a secretary, Mrs. Franklin.

MR. DAVIS: Well, what I am getting at is the cost. I think we can save money by having a secretary paid like any other secretary, by the hour.. If she puts in a forty-hour week, that is how she will be paid, and not to charge us by the job that is being done. You can get more for your dollar that way.

PRESIDENT GEORGE: To help the Committee, we are going to need an Administrative Assistant.

MR. FLENTJE: I think we had better let the leadership have a chance to see if this is going to work. This is what I think.

PRESIDENT GEORGE: I am really not concerned about Lindsay, but I am concerned about Education right now.

MR. FLENTJE: Well, if this works, maybe education will work that way also.

MR. CROWL: You mean by spreading the workload out?

MR. FLENTJE: Yes.

MR. DAVIS: By disseminating the load to more members.

PRESIDENT GEORGE: We are in the spot right now of not having a Chairman for the Professional Education Committee and nobody wanting the job.

MR. FLENTJE: I have somebody who will take it.

MR. LANE: Have we talked to all of the Committee members of this Committee?

MR. DAVIS: No.

PRESIDENT GEORGE: However, we did talk to somebody about it.

MR. FLENTJE: Who is "we"?

PRESIDENT GEORGE: Otho, I and Bud.

MR. DAVIS: I only talked with one of them.

He is on the borderline -- he might or might not accept.

MR. MELHART: I think, however, it is going to have to be a person in a position where he does not have to work in the training room every day. I think that is the type of person it is going to have to be -- a person that can work the year-round and travel all year

round with sports.

PRESIDENT GEORGE: However, do we just pick somebody because they have the time?

MR. MELHART: I think that is a factor.

PRESIDENT GEORGE: Are we going to give that Committee to someone just because they have the time to do it?

MR. MELHART: I think that is the thing that is done because, as I understand it, Bud had more time than anybody.

PRESIDENT GEORGE: Oh, sure.

What it comes out to is that I am trying to push an administrative assistant full-time on Otho and he is telling me we don't need one and I think we do need one. As I say, Otho doesn't think we need one.

Do you understand what I am asking for -- a full-time administrative assistant and a full-time Secretary and an office and a machine and all the other things that go with it.

MR. MELHART: You would mean, for example, that Otho would remain as Executive Director?

PRESIDENT GEORGE: Yes.

I am not looking for a \$20,000 a year Executive Director -- I am looking for a \$10,000 a year administrative assistant. I think we can do that without a dues increase. I hope we can get it done. However, it has not been done as yet.

MR. SMITH: Of course, you have another cost factor when you start to purchasing all of these machines and office equipment you require.

PRESIDENT GEORGE: Yes, that is going to cost us money.

MR. SMITH: You start purchasing all of these reams of paper and all the duplicating that is done, and I am sure you will find you will run into a large amount of expenditure.

PRESIDENT GEORGE: When I mentioned this matter of office expense, I had reference to postage. As a matter of fact, we are already purchasing reams of paper -- we are already paying the salaries -- we are paying out some \$30,000 and that does not include dues collections.

MR. DAVIS: In connection with the equipment, you can lease or purchase.

PRESIDENT GEORGE: And, as I said, we already have an expenditure of \$30,000 without involving dues collection.

However, I think we are getting to the point, if we are not already here, where this has to be done.

We have to purchase our own typewriter. We are talking about an office and some help.

Now, we can probably keep it as we are but I think it would hurt right now.

MR. MELHART: You commented about a full-time Executive Director. In your opinion about this, what do you think about the administrative assistant such as Frank is describing? Let me ask that of you, Otho?

MR. DAVIS: Well, I think, initially, I would rather see this money divided up for committee use and continued the way it is presently and if it means half of that amount or a third of that amount going to a committee and being put to proper use and the committee doing the work and eliminating some of the bickering and all of that, I would rather see it that way -- rather see it going to the people themselves.

MR. WHITE: What is going to have to be done to eliminate the Lafayette Office?

MR. DAVIS: What is going to have to be done to eliminate it?

Well, set up new address plates.

Well, as a matter of fact, it is more than that. However, that is the biggest thing. The other thing would involve the handling of certification materials that were mailed out.

MR. WHITE: And that would necessitate an office and a secretary, is that correct?

MR. DAVIS: The collection of dues is something which the computer firm can do.

MR. WHITE: However, what you are talking about is the use of a firm and not hiring a secretary and an office?

MR. DAVIS: Both.

MR. WHITE: Both?

MR. DAVIS: Right.

This is why, as I indicated, I would rather go at this slowly -- make the transfer and then see if it works -- see how well it works and then go on from there.

PRESIDENT GEORGE: Well, in my opinion, I think we have been moving too slow. I think that is why we have lost Bud. If we had done something a year or six months ago, I think this would have helped. However, presently I think we are moving too slow and, to my way of thinking, it is about time now to start doing something -- time to start standing on our own.

MR. WHITE: This would be a step in the direction of doing it all ourselves?

MR. FLENTJE: Right.

PRESIDENT GEORGE: But it does not help out

the Education Committee at all.

MR. DAVIS: We have not talked with them yet, Frank. They have not met out here. I have not talked with Bud, have not met with the Committee as a whole.

PRESIDENT GEORGE: However, you have already read what Bud had to say.

MR. WHITE: On the other hand, he may have had a couple of good nights of sleep since that time.

PRESIDENT GEORGE: I talked with him some two days ago and nothing has changed.

MR. CROWL: Are we producing enough net, so to speak, each year, that we can pay out \$17,000?

I realize this is \$30,000 now.

PRESIDENT GEORGE: Well, as indicated, some of this is going to go into the computer system and a full-time secretary and that type of thing. We are presently paying out, as I indicated, some \$30,000. I think we are producing enough to come up with \$40,000. As has been indicated, we are presently paying \$30,000 and this does not include dues collections.

For example, one month this year, there were nine people full time. The computer thing is some \$850 a month.

MR. DAVIS: \$875 a month but, on the other hand, we have to find out what that actually covers for us.

PRESIDENT GEORGE: In the original proposal, they would have a secretary who would open the mail and send it out to the different people.

MR. DAVIS: All of the financial items would be banked. The dues would be received and banked. With regard to maintenance of the mailing list and keeping that

up to date, or anything that they did not handle, that would be forwarded on to the office.

In going over the latest invoices, for example, in the month of March, we had some 851 hours of secretarial work charged to the Association.

Other months would be December and January, as well as November. Those should be three big months because of the dues.

For example, the regular secretarial work in November was some 410 hours; in December it was 311 hours; in January 247; in February 354. That was secretarial work to maintain our mailing list.

In November it was 32 hours; in December 21 hours. January was 9 hours.

In relation to work in connection with the dues, in December it involved 340 hours; January 98 hours; February 44 hours; March 121 hours.

To me this involves one heck of a lot of hours. I was just thinking that we could have it reduced.

MR. LANE: That March figure of some 800 hours, was that all lumped together -- was that the total?

MR. DAVIS: Just for March.

MR. LANE: What was that for?

MR. FLENTJE: Was that for everything, dues maintenance and the membership list?

MR. DAVIS: In March it was 851 hours for secretarial -- mailing list was 66 hours, dues was 121 hours.

MR. LEE: Also, does the salary of Mrs. Franklin come out of this?

MR. DAVIS: Yes.

MR. LEE: She works a forty-hour week and that would be 160 hours a month for her.

MR. DAVIS: That is right.

MR. LEE: You know it is hard for somebody like us to visualize this.

MR. DAVIS: You know, people seem to think she does all the work at Lafayette. However, in relation to the month of March, for example, there were five women full-time right there and they only had seven or eight in her whole outfit.

MR. LEE: She is farming the work out to them?

MR. DAVIS: She farms everything out to the girls in the office.

MR. FLENTJE: What is your rate?

MR. DAVIS: \$3.00 an hour.

This was for June, July, August and September and then they dropped to \$2.50 an hour.

PRESIDENT GEORGE: Will this wipe out Mrs. Franklin's business?

I have reference to the Lafayette mailing service?

MR. DAVIS: No.

PRESIDENT GEORGE: Well, this is a problem that is presently before us and one we are going to have to decide before we leave here on Wednesday.

MR. DAVIS: When I took this thing over, one of the things that Jack Rockwell told me, and this was right before he changed jobs and was fixing to get out of it, he was fixing to move everything to St. Louis and

I did not take his advice and left it there.

MR. LANE: Let me ask you this -- is there a similar service in the Philadelphia area we could transfer the business to?

MR. DAVIS: There are services like that everywhere.

MR. LANE: Well, as I understand it, Mrs. Franklin has been at it a long time and realizes that there is nobody to check on her. Now, I am not saying she is dishonest or doing anything like that but when was the last time anybody visited there and actually watched what these people did?

MR. DAVIS: I have been there one time and that was in 1971, right after the Board appointed me. I was there in Indiana or Chicago and I tried to go there everytime I'd go in that direction.

MR. LANE: What I am referring to, for example, is that a little closer supervision could possibly save you some money and we might be able to put it off for another year or two -- this question of a full-time Director or Administrative Assistant.

PRESIDENT GEORGE: Well, personally speaking, Eddie, I think we have put it off long enough. Of course, that is a personal opinion. It is driving me buggy.

MR. SMITH: What does it add up to in relation to what you are suggesting concerning the computer?

MR. LANE: \$40,000.

PRESIDENT GEORGE: I'll bet you can do it for under \$40,000 -- rent everything.

MR. SMITH: You are talking about a computer system and a secretary, is that right?

PRESIDENT GEORGE: Correct, and an Administrative Assistant -- what Otho is talking about.

We are thinking, for example, of getting that 850 figure down by reducing what they do -- the secretarial -- and having our own person do it.

MR. MELHART: I think while we are discussing this, we might also be thinking about Continuing Education.

MR. DAVIS: There is one thing that I did mention to the man and the reason I wanted to talk to you about it is, from their experience, and they have had about 25 years of experience in computer work and are a real established firm, it has to be able to work for us.

MR. MELHART: What I was trying to emphasize is that we have only scratched the surface in relation to Continuing Education, and here I have reference to the actual procedures we are going to use. Nevertheless, there is still a considerable amount of work involved for somebody somewhere in keeping track of just the number of hours.

MR. WHITE: It would have to be computerized.

MR. MELHART: That is for sure.

MR. DAVIS: Yes, it has to be.

PRESIDENT GEORGE: In relation to the dues, I think it is already to the point where it has to be computerized.

I think that would mean, for example, that District No. 6 would have to change.

Of course, we are not looking for a decision tonight but I would like a decision by Friday or by the end of tomorrow.

Let me ask you, Dick, when is your Committee scheduled to meet?

MR. MELHART: On Saturday at one o'clock.

MR. DAVIS: I will talk to this computer firm

again tomorrow and get a better explanation as to what this \$850 includes.

PRESIDENT GEORGE: Does anybody else have any comments, opinions or decisions?

Basically, I don't know whether I am trying to go too fast or too slow.

MR. FLENTJE: I would kind of agree with Otho's position. I think we need to make a change but I think we need to kind of lean into it and see what is going on -- give Lindsay an opportunity to see what his committee structure is going to do and then, if that works, see if possibly this would work for the Education Committee.

PRESIDENT GEORGE: A suggestion -- what are we going to do with the Educational Committee when that time comes?

MR. FLENTJE: Well, okay, I think this is something else that we are going to have to talk about a lot tomorrow.

I would just like to make one comment and that is that I think we had better slow down -- I really do. I think it is time to pull in our horns and kind of sit back and upgrade our profession a little bit.

MR. LANE: Are you talking in relation to the Education Committee?

MR. FLENTJE: Yes.

MR. WHITE: Amen.

PRESIDENT GEORGE: Slow down.

MR. FLENTJE: In other words, I think we are trying to get too far too fast.

MR. MELHART: I think I am pretty conservative on that.

PRESIDENT GEORGE: I am afraid we are taking a step backwards, I really am.

MR. JORDAN: I personally would like to sleep on it.

MR. MELHART: I think that I would hate to back off the things we have at least started now and quit but I think that there are a lot of those things that we need to re-evaluate -- test them and then make some decisions.

PRESIDENT GEORGE: Would you, after this particular meeting, hold back approval of any schools for a year -- one year -- say, not make any more approvals for another year?

MR. MELHART: You mean after processing the schools we have already visited, after visitation for this year.

PRESIDENT GEORGE: Yes.

MR. MELHART: I would go ahead and act on the ones we have already visited.

PRESIDENT GEORGE: And then stop it for a year?

MR. LEE: I would not be in favor of that.

PRESIDENT GEORGE: I would hate to send a letter to someone saying we are not approving schools for a year.

MR. LEE: They are going to go ahead anyway, whether or not we approve them.

MR. DAVIS: It would be better if they went ahead.

PRESIDENT GEORGE: It is not the best for the students.

MR. LEE: They are going to go ahead with perhaps some haphazard programs.

MR. FLENTJE: We may have it anyway.

PRESIDENT GEORGE: Gene, how do you feel about this?

MR. SMITH: I feel we need to go slowly. I think we have advanced too far. I think we have all of a sudden started taking from three to five steps and what a leap. I think we need to go back to one step at a time, take things a little more slowly.

We have made great strides thus far as an organization and I think we are getting too fast here all of a sudden. I think we need to keep things down.

MR. CROWL: My opinion is that I don't feel we can afford to slow down simply because the Sports Medicine Section of the APTA is gaining a lot of momentum.

PRESIDENT GEORGE: Of course, we don't want to lose the athletic trainers to those people.

MR. CROWL: This is the thing I want to talk to you later about, especially in relation to this conference here in California. They are really getting tuned into the injury problem and are willing right now to start doing something on a statewide level in relation to getting trainers in the schools. Now, if we are not ready to help them, then they are going to go ahead anyway. That is my feeling. Things like this are happening all over the country.

MR. DAVIS: I think we are ready to help them.

MR. LANE: I think we have the structure to help them right now.

MR. CROWL: I do also but I don't think it looks like we are going to be able to keep that structure.

MR. LANE: I think we can maintain what we have.

PRESIDENT GEORGE: I don't think we realize how much Bud did in relation to setting up that structure and we are now, if we change, going to have to pay someone to do it.

MR. CROWL: The activities of the Sports Medicine Section of the APTA scares me very much.

MR. DAVIS: It is not only the APTA -- it is everything.

PRESIDENT GEORGE: From what I have been able to find out, the APTA is re-evaluating all of its various sections -- whether they are going to have a section at all or whether to go, really, into specialization.

If they go gung ho into specialization, then I think we are in trouble.

MR. DAVIS: What you have in front of you from Ron Patton, that is his own personal thing.

PRESIDENT GEORGE: However, these various college and institution presidents are beginning to look for money.

MR. DAVIS: It looks like it is the APTA because it has been put on that particular type of stationary.

PRESIDENT GEORGE: As I understand it, that is his own personal and private stationary and that is not the stationary of the Sports Medicine Section.

In relation to that particular proposal, that is his clinic looking for a way to make some money.

MR. LEE: I don't think we can afford to sit still, especially in relation to Education. These schools are crying for approval.

MR. MELHART: I think we are in a position to help and I think most anybody is thinking on the basis, for example, that if the national government gets into it, they will be into difficulty. As to whether on that basis, we will continue approving schools or not approving them, I don't know.

Maybe we have some records now in relation to how our people from the approved curriculums are being hired. For example, do we know what kind of jobs they are going into and doing?

I know they are looking for some well qualified people in certain fields, specifically PE.

MR. DAVIS: However, that is not the fault of the Board.

PRESIDENT GEORGE: I would agree with that.

MR. DAVIS: Because the Board made recommendations four years ago, I know, to ask them to change the requirement of the PE's as a major and to push for teaching certificates in any other field but physical education.

PRESIDENT GEORGE: Eddie, you are next.

MR. LANE: I think that insofar as the Education Committee is concerned, I think it needs to slow down. I don't want to see it come to a standstill. I don't want to see it go backwards but I do want to see it slow down.

I think this can be accomplished and, further, I agree with Bill -- let's see how this thing with certification is going to work.

I think the main thing we should be concerned with right now is finding a replacement for Bud. I am sure we are all experienced enough to know that a new personality heading up something can solve a lot of problems and I think our priority here right now should be to find a person that we feel can head up the

Professional Education Committee and maybe put a little new blood into it.

MR. DAVIS: Even if only on an interim basis.

MR. MALACRAE: Maybe I did not hear something correctly. At any rate, Otho, did I hear you say you thought that the monies that would be expended for the use of an administrative assistant would be better put into beefing up the extratraditional help in relation to each of our prime committees?

MR. DAVIS: Yes, I think it could be.

MR. MALACRAE: I thought I heard you say that.

MR. DAVIS: Because I have always been and probably always will be in favor of getting as many people in the Association involved in as many things as possible. I think you already know that.

MR. MALACRAE: I understood it to mean, for example, that they could get more secretarial help, more administrative help, just hire more people.

MR. DAVIS: I think you would keep more people happy doing their own thing and, further, somebody from the outside would not know anything about the Association, the function of it. He is a greenhorn, coming in, and you would have to teach that individual everything you want him to do and, further, you have to be right there to do it for him.

As I say, I think this money involved here could be put to better use at the Committee level.

MR. MALACRAE: Would this solve any problem with the Committee?

PRESIDENT GEORGE: I would offer them as much as they could use. I would also offer them as much secretarial help as they needed.

MR. DAVIS: We have approved \$8,000 for Professional Education and \$3,000 of this went to Penn State in the form of two \$1500 grants for secretarial services for the Professional Education Committee.

MR. MELHART: I think the problem is that Bud is having to answer letters about curriculum and many times this goes back and forth several times.

PRESIDENT GEORGE: As I understand it, he has indicated to me this involves four hours a day of work on his part in addition to the secretary -- I think this is what he indicated.

MR. MALACRAE: With regard to an Executive Secretary, it should be someone who can answer questions for Bud in the event that some of these things need to be returned.

PRESIDENT GEORGE: Well, Dick, I am thinking of this at the Committee level rather than the office level.

MR. LEE: I think you brought up a good point there. In other words, is Bud saying that these four hours he has to spend daily, is that on routine material or is it that he has to sit down and write an individual letter for each one of those matters that is routine?

MR. MELHART: It is more the latter.

MR. LEE: Apparently this is the thing that is then really getting to him.

PRESIDENT GEORGE: As I understand it, that is not the routine. This is something that cannot be answered by merely a letter. Is that right, Frank?

PRESIDENT GEORGE: I told him if he needed a secretary forty hours a week, he could have it.

MR. LEE: However, that is not the problem. The problem is the four hours or some such time that he has to spend everyday in order to keep the secretary

busy.

PRESIDENT GEORGE: Is there anything further?

If not, we will recess at this point and reconvene tomorrow morning at nine o'clock.

...Whereupon, at 11:45 o'clock p.m., the session was recessed to reconvene the following morning at nine o'clock a.m...
